

# Zachary W. Heath

ASSOCIATE

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Zach Heath provides practical, actionable and strategic solutions that are tailored to the needs of each client's business goals. He regularly represents entrepreneurs and private equity funds and their portfolio companies on significant transactions, including financings, mergers, acquisitions, exits and growth equity financings. Zach also advises high-growth and early-stage companies on corporate governance matters and other important commercial transactions.

## Capabilities

- Venture Capital & Emerging Growth Companies
- Corporate & Transactional

## Education

- Northeastern University School of Law (J.D., 2017)
- Vanderbilt University (B.A., 2011)

## Bar Admissions

- Massachusetts, 2017

## Memberships

- The Belmont Hill School Corporation, Member
- Teach for America, Alumnus

## Recognition

- Named one of *Best Lawyers: Ones to Watch®* in America in:
  - Corporate Law, 2024-2026
  - Mergers and Acquisitions Law, 2026
  - Securities / Capital Markets Law, 2026

# Matters

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- Represented Hugging Face, Inc., the most-used open platform for AI builders, on its \$235 million Series D financing.
- Represented Rwazi, Inc., a company providing brands with market insights backed by data collected directly from consumers, on its \$4 million Series Seed financing.
- Represented Rely.io, a company focused on helping cloud-native companies build and run more reliable products, on its \$2 million Series Seed financing.
- Represented Avridh Technologies, Inc. d/b/a Peer Robotics, an exciting new mobile robotics solution transforming manufacturing, in its \$2.3 million Series Seed financing.
- Represented CareAcademy, the leading care enablement platform for home care and home health organizations, on its strategic acquisition of assets from NextStep, an innovative digital healthcare training and job placement company for certified nursing assistants (CNAs).
- Represented Tive, Inc., a leading global supply chain visibility provider, in its \$54 million Series B financing.
- Represented Symbl.ai, a developer-first platform providing best in class conversation intelligence, on its \$17 million Series A financing.
- Represented Yummy Inc., a super app that provides delivery and ridesharing services across Venezuela and other Latin American countries in its \$18 Million Series A Financing.
- Represented Edisn.ai Inc., an AI-powered fan engagement and monetization platform with patent pending player recognition technologies in acquisition by fuboTV Inc.
- Represented New York-based automated ticket pricing technology company in its purchase of Nebraska-based competitor.
- Represented New York-based automated ticket pricing technology company in its \$6.5 million Series B Financing.
- Represented Massachusetts-based waste-management company in a merger.
- Represented Massachusetts-based supply chain and operations consulting firm in its sale by its founder to a global testing, verification and certification company.
- Represented San Francisco-based private equity fund in its sale of a portfolio company, a leading national provider of biohazard management, crime scene and trauma cleanup services to Boston-based private equity firm.
- Represented underwriters in a \$900 million public offering of two series of senior notes of a Boston-based energy company.
- Represented a Massachusetts-based leading data intelligence software company in merger with a machine learning and optimization provider.
- Represented two Toronto-based private equity fund portfolio companies in simultaneous sales to a New York City-based private equity fund.
- Represented underwriters in a \$400 million public offering of green debentures of a subsidiary of a Boston-based energy company.