

Ursha P. Magajne

SHAREHOLDER

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Ursha draws on 20 years of legal experience in the United States and abroad and represents clients in mergers and acquisitions, private equity transactions and general corporate matters.

She routinely represents private equity funds and investors on buy- and sell-side of M&A transactions and handles day-to-day legal work for middle-market companies. Ursha often advises clients in add-on acquisitions for portfolio companies and transactions including representations and warranties insurance policies.

Ursha also provides business counseling and helps entrepreneurs, investors and family-owned businesses with general corporate questions, investment decisions, commercial contracts, employment questions and other legal needs. She acts as outside general counsel to many privately held businesses and has spent several months on secondment to an in-house legal department of a regional bank.

Informed by years of experience and understanding of current market terms and trends, Ursha advises clients in a variety of industries, including health care, manufacturing, software, technology, life sciences, insurance, apparel, food, construction and professional services, among others.

Ursha's diverse and international background helps her effectively negotiate with attorneys from large, international law firms to small legal practices alike.

A native of Slovenia, Ursha helps Slovenian and other foreign companies do business in the United States. She has hosted several international business delegations in the USA and works with the Embassy of the Republic of Slovenia in D.C., the Slovenian Consulate General in Cleveland and Slovenian business owners to promote their businesses in the United States.

Ursha earned a J.D. from Northwestern School of Law, an LL.M. from the University of Chicago, a master's in law from the Heidelberg University in Germany and a doctorate in law in Slovenia. Understanding multiple countries' languages, cultures and legal landscape informs the cross-border transaction counsel she provides to international clients.

Capabilities

- Private Equity - Mergers & Acquisitions
- Corporate & Transactional
- Private Equity
- Mergers, Acquisitions & Divestitures
- International

An adjunct professor at Chicago-Kent College of Law, Ursha teaches contract drafting for J.D. students and legal research and writing for international students. She also periodically speaks at Northwestern Pritzker School of Law.

Education

- Northwestern Pritzker School of Law (J.D., *Dean's List*, 2008)
- University of Chicago Law School (LL.M., 2006)
- University of Ljubljana Faculty of Law, Slovenia (Ph.D., 2004)
- University of Heidelberg Faculty of Law, Germany (LL.M., *cum laude*, 2000)
- University of Ljubljana Faculty of Law, Slovenia (B.A., *summa cum laude*, 1997)

Bar Admissions

- Illinois

Memberships

- Council of the Government of the Republic of Slovenia for Slovenians Abroad, Member
- American Bar Association
- Illinois State Bar Association
- American Slovenian Club – Founding Member and Executive Board Member
- Association for Corporate Growth (ACG) – Capital Connection Committee Member

Recognition

- Fluent in Slovenian, Croatian/Serbian and German

Matters

- Represented a Chicago, IL-based architectural engineering firm in the sale of equity to a publicly traded engineering firm.
- Polsinelli recently represented client Dunes Point Capital in the creation of Roofing Services Solutions LLC and subsequent acquisition of Noland's Roofing Inc. Located in Clermont, FL, Noland's is a provider of re-roofing and building exterior services to residential customers and has three locations in the state. Noland's is the first investment in a platform consolidation strategy in the aftermarket roofing services space. Dunes Point Capital Fund III LP provided the controlling equity for the transaction.
- Represented Roofing Services Solutions (RSS), a portfolio company of Dunes Point Capital (DPC), in its acquisition of West Orange Roofing (West Orange). West Orange is a provider of re-roofing and building exterior services to residential and commercial customers with three locations in Florida.
- Polsinelli recently represented Roofing Services Solutions (RSS), a portfolio company of Dunes Point Capital (DPC) in acquiring Earl W. Johnston Roofing.
- Represented Roofing Services Solutions (RSS), a portfolio company of Dunes Point Capital (DPC), in acquiring Florida-based Quality First Roofing (QF), a provider of re-roofing and building exterior services to residential, multi-family and commercial customers. QF's two locations in Florida are joining RSS's existing portfolio of 11 locations in the state.

- Represented Roofing Services Solutions (RSS), a portfolio company of Dunes Point Capital (DPC), in acquiring Minnesota-based Midwest Roofing, Siding & Windows, a provider of re-roofing and exterior remodeling services to residential, multi-family and commercial customers.
- Advised the nation's leading manufacturer of football helmets in its acquisition of the collectibles business from its competitor.
- Repeatedly advised several portfolio companies of a U.S. private equity firm focusing on middle-market acquisitions of privately held companies.
- Represented a North American provider of comprehensive insurance claims management services in over 20 middle-market acquisitions of privately held companies.
- Successfully advised a Chicago-based private equity firm focused on the healthcare industry in its acquisition of a high-tech medical device manufacturer.
- Represented a private equity firm in its acquisitions and investments in the healthcare services and life sciences sectors.
- Advised a privately-held global payroll provider in its sale to a U.S. publicly traded corporation providing payroll and human resources software.
- Represented a global technology company in its sale to a retail marketing company owned by a private equity buyer in the United States.
- Advised a global leader in sporting technology in its sale to an enterprise SaaS company serving collegiate and professional sports organizations.
- Represented a series of special purpose vehicles raising capital for investments in real estate funds.
- Advised European food and consumer goods company in its business transactions in the USA.
- Represented a Canadian apparel manufacturer and retailer in its expansion in the USA.
- Represented a Slovenian manufacturer of plastic packaging solutions for pharmaceutical industry in its expansion in the USA.

Events

February 13, 2025

How Trump's New Policies Will Reshape Business Opportunities in the USA

Embassy of the Republic of Slovenia in the USA/Chamber of Commerce and Industry of Slovenia/American-Slovenian Club

February 7, 2025

Purchase Agreement Considerations

Polsinelli Presentation for Krill

October 30, 2024

Deal Dynamics: Where We've Been and Where We're Going

ACG's 25th Annual Midwest Capital Connection