

Telecommunications

The Telecommunications Practice at Polsinelli provides business and regulatory guidance for telecommunications networks and service providers in the same manner as our telecom clients provide services to their customers - fast-paced and extremely dynamic in this highly competitive industry.

Our team of highly experienced telecommunications professionals has been providing strategic advice and support to players in the telecom industry on the state and federal regulatory levels for decades. It assists in developing regulatory frameworks for the telecommunications sector to benefit consumers, promote competition and stimulate innovation and investment.

A former General Counsel of the Kansas Corporation Commission leads this group and is supported by attorneys with experience, such as the former Chairman of the Missouri Public Service Commission and the Deputy Chief Counsel to former Sen. Bob Dole (R-Kan.) and Chief Counsel to former Gov. Mike Hayden of Kansas.

Telecommunications clients include service providers such as ILECs, CLECs and IXC's, and producers and consumers. They benefit from Polsinelli's significant experience in regulatory and governmental affairs before the FCC, the Kansas Corporation Commission and the Missouri Public Service Commission on a wide range of state and federal regulatory issues.

In response to complicated regulatory issues confronting clients, our telecommunications attorneys have structured regulatory and business solutions, which include:

- Assisting a client in drafting and enacting numerous pieces of legislation in Kansas that reformed the entire regulatory scheme of the telecommunications and CATV industries
- Representing a national telecommunications company in a number of state tax disputes, a class action, and several other state and federal lawsuits that were the subject of recent legislation in which Polsinelli played key roles

Polsinelli's extensive experience with the telecommunication industry includes regulatory compliance, universal service issues, certification proceedings, general rate-making, mergers and acquisitions, rate tariff applications, rulemaking proceedings, complaints, real estate, zoning and land use matters.

Matters

In the dynamic telecommunications marketplace, Polsinelli has the experience to handle your telecommunications needs:

- Real estate, zoning, and land use matters relating to telecommunications services.
- Regulatory compliance.
- General ratemaking and rate tariff applications.
- Network interconnection and access arrangements, including network unbundling, co-location, roaming, universal service, net neutrality and wholesale service offerings.
- Regulatory licenses and authorizations, mandated services and telecommunications tariffs.
- Strategic advice and advocacy in relation to filings and representations to regulators and governments, as well as public policy advocacy.
- Access to rights-of-way, underground conduits, antenna towers, utility poles and other support structure facilities.
- Carrier disputes and regulatory investigations.

Recent representative experience includes:

- Represented a multinational telecommunications company in a dispute with its commercial landlord concerning a wrongful lease termination.
- Counsel to a state Finance and Administration Department for development of a \$1.1 billion P3 project involving privatization of its statewide dark fiber network, which earned the “Deal of the Year Award” for 2015 from Bond Buyer and the “Excellence in Development Finance Project Award,” a top award from the Council of Development Finance Agencies (CDFA).