

Serena Heydari

ASSOCIATE

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Serena Heydari is an associate in Polsinelli's Real Estate practice group. Drawing on a corporate finance background, Serena supports clients in real estate and real estate finance transactions, including lending, acquisition financing and real estate finance matters.

Before joining Polsinelli, Serena represented both lenders and borrowers in a variety of corporate finance matters, including asset-based lending facilities, bilateral and syndicated credit facilities and other secured and unsecured transactions involving term loans, revolving credit facilities, management fee lines of credit, intercreditor arrangements and real estate finance matters. Her experience includes lending transactions secured by collateral types unique to clients focused in the retail, food and beverage, real estate and manufacturing sectors. Additionally, Serena has previously worked on piloting and integrating the use of artificial intelligence tools into a transactional practice.

Capabilities

- Real Estate
- Real Estate Finance

Education

- Emory University School of Law (J.D., *high honors*, 2022)
- Emory University College of Arts and Sciences (B.S., 2016)
 - Anthropology and Human Biology

Bar Admissions

- Texas

Memberships

- American Bar Association
- State Bar of Texas

Languages

- Mandarin Chinese

Matters

- Represented a publicly traded infrastructure and road construction company in connection with financing its approximately \$950 million acquisition of a prominent Texas-based asphalt manufacturing and paving company.
- Represented agent bank in syndication and documentation of a \$250 million senior unsecured revolving credit facility and a \$300 million term loan facility to a NYSE-listed real estate investment trust (REIT) specializing in retail and mixed-use properties.
- Represented a private equity firm that invests in construction materials, manufacturing, distribution and service companies, in connection with financing its multimillion-dollar acquisition of a ready-mix concrete logistics and distribution company.
- Represented lenders in documenting and closing numerous acquisition financings collateralized by real and personal property. Represented borrowers in numerous secured and unsecured working capital lines of credit, senior and subordinated financings and real estate financings.