

# Robert C. Johnson

SHAREHOLDER

he / him / his

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Bob Johnson structures complex real estate deals that fulfill his clients' business objectives. He takes a balanced approach to delivering solutions by exercising both practical business acumen and creative problem-solving.

Bob secures real estate development incentives for his clients that are critical to the financing structure and overall success of their real estate projects. He also guides clients through the public finance process, land use and zoning issues, and commercial real estate transactions. In short, Bob is trusted by his clients to deliver first-rate comprehensive solutions to their real estate and project financing needs.

From inception to close, Bob handles matters at all stages of a project's life, including:

- Opportunity Zones
- Tax increment financing
- Formation of public financing districts (CIDs, TDDs, etc.)
- Real and personal property tax exemptions and abatements
- STAR Bond financing
- Job development incentives
- Planning and zoning approvals
- Negotiating commercial real estate transactions
- Drafting and negotiation of development and operating agreements, purchase and sale agreements, leases, options, easements, and restrictive covenants

## Education

- University of Kansas School of Law (J.D., 2008)
  - Kansas Journal of Law & Public Policy, Managing Editor
- University of Kansas (B.S., 2005)
  - Phi Beta Kappa

## Bar Admissions

- Missouri, 2012
- Washington, 2009

## Capabilities

- Government Incentives
- Opportunity Zones
- Real Estate Development
- Real Estate
- Real Estate Transactions

- Kansas, 2013

### **Court Admissions**

- U.S. District Court, Western District of Washington
- U.S. District Court, Eastern District of Washington