

Ramana Rameswaran

SHAREHOLDER

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Muthuramanan “Ramana” Rameswaran advises health care organizations, investors and provider platforms on the regulatory and transactional issues that shape strategic growth, alignment and operational integration. Drawing on experience inside hospital systems and the pharmaceutical industry, he counsels physician groups, hospitals, health systems and private equity-backed health care organizations on mergers and acquisitions, joint ventures, affiliation models and complex organizational structures. Ramana is particularly valued for his ability to navigate highly regulated arrangements with a practical understanding of how legal, operational and business considerations intersect in the delivery of care.

Ramana advises clients on a broad range of health care regulatory and compliance matters, including federal and state fraud and abuse laws, corporate practice of medicine, telehealth, provider reimbursement, clinical trials and operational compliance issues. He also counsels clients on health care policy and regulatory strategy, helping organizations assess risk while advancing business and growth objectives in an evolving regulatory environment.

Before entering private practice, Ramana gained in-house experience at Temple University Health System and Avantor Performance Materials, a manufacturer serving the electronics and health sciences industries. He also has experience working with pharmaceutical and medical device manufacturers and suppliers, giving him additional perspective on the operational and regulatory challenges facing health care and life sciences organizations.

Ramana’s background also includes medical training at Temple University School of Medicine, where he completed coursework and clinical rotations toward a Doctor of Medicine degree before pursuing a legal career. Earlier in his career, he worked at Merck Sharp & Dohme manufacturing measles, mumps and rubella vaccines in a good manufacturing practices environment. Known for his depth across health care regulation, operations and policy, Ramana is a sought-after speaker and commentator on the legal and business issues shaping the modern health care industry. Outside his legal practice, Ramana is an Eagle Scout, a nationally registered EMT and a certified emergency medical services instructor for the Commonwealth of Pennsylvania.

Capabilities

- Health Care
- Health Care Mergers & Acquisitions
- Health Care Finance
- Government Investigations
- Health Care Compliance
- Hospitals & Health Systems

Education

- Temple University Beasley School of Law (J.D.)
- Widener University (B.S., *magna cum laude*)

Bar Admissions

- District of Columbia
- New Jersey
- Pennsylvania
- Texas

Memberships

- American Bar Association
 - Chair, National Board of Health Lawyers, 2024-2026
 - Vice Chair and Host of *Voices of Health Law* podcast, 2023-Present
 - Vice Chair, Washington Health Law Summit Planning Committee, 2024-2025, 2026-Present
 - Chair, Business and Transactions Interest Group, 2023-2024
 - Co-Chair, Distance Learning, 2020-2023
 - Co-Chair, Governing Council, 2012-2013, 2016-2020
 - Co-Chair, In-House Counsel Interest Group, 2015-2016
 - Member, Standing Committee on Technology and Information Systems, 2024-Present
 - Chair, Business Law Section - Health Law and Life Sciences Committee, 2022-2024
 - Co-Chair, Business Law Section - Health Law and Life Sciences Committee, 2021-2022
 - Member, Council for Diversity in the Educational Pipeline, 2021-2024
- American Health Law Association (AHLA)
- *Law360* Health Care Editorial Advisory Board, 2023-2024
- South Asian Bar Association
- Chester County EMS Council, Inc.
 - BLS Representative to the Board of Directors, 2024-Present
- Uwchlan Ambulance Corps
 - EMS Instructor
 - Former Board Member
 - Former Assistant Chief

Recognition

- Named one of *Best Lawyers: Ones to Watch® in America* in Health Care Law, 2022-2024
- Featured in *Super Lawyers Rising Stars* in Washington, D.C. 2020-2023
- Honored by the American Bar Association as one of its Top 40 Young Lawyers On the Rise, as well as an Emerging Young Lawyer in Healthcare, 2022
- Named as one of the National Minority Quality Forum's 40 Under 40 Leaders in Minority Health, 2020
- Selected for inclusion in the Leadership Center for Excellence's 40 Under 40, 2019
- Elected as an American Bar Foundation Fellow, 2019
- Named Educator of the Year by the Chester County EMS Council, Inc., 2015
- Recipient of the Order of the Barrister, 2013
- Recipient of the Bertram K. Wolfe Award, 2013

- Recipient of the Sender and Janina Szwalbenest Memorial Award, 2013

Matters

- As sellers' counsel, advised multiple gastroenterology urology, ENT, and other specialty physician groups on transactions with private equity-backed (PE) national management services organizations (MSO).
- As buyers' counsel, advised national dermatology, ophthalmology, cardiology, anesthesia, gastroenterology, urology and other specialty MSOs on multiple transactions with industry providers.
- Advised lenders providing capital to health care providers or platforms on health care regulatory issues in industries including medical, dental, pharmaceutical, pharmacy, long-term care, hospice and home health.
- Advised entities on CARES Act health care-related funding (e.g. Provider Relief Fund and Medicare Accelerated and Advance Payment Program), vaccine mandate implementation, and several other regulatory issues stemming from the COVID-19 Public Health Emergency.
- Addressed regulatory issues facing specialties in the radiology, interventional radiology, radiation oncology, and laboratory/pathology space, including a proton therapy provider, as they navigate unique issues.
- Advised telehealth providers on structural and regulatory issues, including corporate practice of medicine (CPOM), licensing, payor contracting and more.
- Guided entities through investigations and submissions under the CMS Self-Referral Disclosure Protocol (SRDP) and advised on commercial and governmental overpayments, including issues related to billing and coding errors and anti-markup payment limitation.
- Provided outside general counsel, day-to-day operations and regulatory guidance to health care entities including health systems, ASCs, medical practices and related management entities.

Publications

February 27, 2024

Sneak Peak of EMI's Beginners Guide to Analyzing Novel Healthcare Regulatory Issues

Guest, Voices in Health Law

April 27, 2022

Why Mentoring Matters

Author, Bloomberg Law

January 26, 2007

Atrazine is an immune disruptor in adult northern leopard frogs (*Rana pipiens*)

Co-Author, National Library of Medicine

January 25, 2006

Acid Exposure is an Immune Disruptor in Adult Rana Pipiens

Co-Author, National Library of Medicine