

# Rachel Irving Pitts

SHAREHOLDER  
she / her / hers

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Rachel represents companies that operate and invest throughout the health care industry. Her practice focuses on transactional and regulatory matters, including mergers and acquisitions, provider and service contracting, and regulatory compliance counseling. Her clients include private and publicly traded companies, non-profits, entrepreneurs and investment companies. She helps clients navigate the evolving maze of federal and state laws and regulations to create compliant relationships and business structures, so they can focus their energy where it matters – improving health care for their clients and patients.

Rachel frequently serves as the lead attorney on transactions, advising on strategy and structure, drafting and negotiating agreements, and overseeing due diligence review. Rachel is particularly skilled at understanding complex business issues and devising compromise solutions by finding common ground among parties in a transaction, when diverging viewpoints may otherwise create a stalemate. She has worked with hospital systems, dialysis, long-term care, and retail providers, individual providers and practice groups, management companies, independent practice associations, and third-party administrators and payors.

In her pro bono practice, Rachel has provided counsel and advice to a not for profit foundation that promotes compassionate care. She has also counseled economically disadvantaged entrepreneurs through business formation and start-up considerations, advocated for a tenant in housing court, and successfully won her client's appeal to receive his Social Security Disability Insurance benefits.

Prior to joining Polsinelli, Rachel was a law clerk for the Illinois Attorney General and worked for the Massachusetts Medical Society in its Membership and Legal Departments.

## Education

- Boston University School of Law (J.D.)
- University of Illinois at Urbana-Champaign (B.S.)

## Bar Admissions

## Capabilities

- Health Care
- Health Care Mergers & Acquisitions
- Behavioral Health
- Private Equity
- Private Equity - Mergers & Acquisitions

- Massachusetts
- Missouri

## **Memberships**

- Massachusetts Bar Association
- Boston Bar Association
- American Health Lawyers Association
- Boston University Law Young Alumni Council, Executive Board,
- Boston Health Care for the Homeless Program
  - Vice Chair Emerging Leaders Board
- Greater Boston Chamber of Commerce, 2011-2012
  - Women's Leadership Program