

# Mergers, Acquisitions & Divestitures

Polsinelli serves as an M&A partner for companies that value long-term counsel. Ranked #8 by *PitchBook* among the most active U.S. law firms representing companies in M&A transactions, we combine high-volume deal experience with steady, senior-led guidance. Many of our client relationships span decades, which we see as the strongest measure of the value we bring. We're trusted by companies engaging us for a transformative transaction, whether it's their first deal or one of many. For many clients, we're not just M&A counsel: we're their first call.

From health systems and Fortune 500 companies, to private equity backed and family-run companies, our clients trust us with the M&A activity that shape their businesses — and we are with them every step of the way.

## **Our M&A Execution Model**

Our attorneys bring experience shaped by long-standing client relationships and a broad range of matters across industries and issues. We deploy dedicated deal teams, drawing on our national platform to engage subject-matter specialists where their insight is critical. We bring that same intentionality to technology, using it to enhance execution, reduce friction and ensure alignment.

## **Buy-Side and Sell-Side Strength**

We represent buyers and sellers in strategic transactions across industries, deal structures and growth stages, from initial deal negotiations through post-closing integration and support.

### *Buy-Side Representation*

- Advise on strategic and add-on acquisitions
- Coordinate with in-house teams, bankers and outside advisors
- Structure tax-efficient, goal-aligned transactions
- Staff deals with specialists including tax, antitrust, labor, benefits and regulatory
- Handle carve-outs, spin-offs, recapitalizations and roll-ups
- Manage domestic and cross-border deal execution

### *Sell-Side Representation*

- Guide clients through every phase of the sale process from initial discussions to closing
- Structure deals for tax efficiency and clean exits
- Draft and negotiate investment banker engagement letters, NDAs and Letters of Intent
- Conduct diligence to identify potential issues
- Negotiate deal and economic terms to closing

# Publications

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April 30, 2026

**California Attorney General and California Medical Association Advocate for Competing Interpretations of Corporate Practice of Medicine Laws That May Reshape PC/MSO Structures**

February 23, 2026

**District Court Rejects FTC's Expanded HSR Rule, Leaving Merger Filings Uncertain**

January 29, 2026

**As States Expand Notice Requirements, Updated HSR Thresholds Remain Paramount**

December 17, 2025

**Polsinelli Eclipses \$1B Revenue Mark, Grows PEP to \$3M**

*Featured, The American Lawyer*

December 16, 2024

**Polsinelli Associate Launches Transaction Management Platform Project Fortress**

*Quoted, Legaltech News*

December 10, 2024

**Kroger-Albertsons \$25bn grocery merger blocked by US judge**

*Quoted, Financial Times*

September 10, 2024

**As the clock ticks on the Kroger-Albertsons merger, the stakes for the grocers are rising, analysts say**

*Quoted, Grocery Dive*

January 25, 2024

**It's That Time of Year: Announcement of the New Hart-Scott-Rodino Antitrust Filing Thresholds**

July 6, 2023

**Proposed Changes to HSR Process Could Quadruple the Burden of Making Premerger Notification to Antitrust Enforcement Agencies**

March 9, 2023

**Energy M&A Trends for 2023 (March Madness Edition)**

May 15, 2018

**Limiting the Scope of Post-Closing Actions in Private Mergers & Acquisitions: The Role of Non-Reliance and Integration Clauses in Delaware**

*Author, Business Law Today*