

Matthew Eckert

VENTURE CAPITAL & EMERGING GROWTH COMPANIES CO-CHAIR

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Matt's practice is focused on providing general counsel to emerging growth companies from their earliest stages and throughout the entirety of their life cycles, as well as counseling venture capital funds on their deployment activities. Matt's emphasis on long-term partnerships with clients provides him with a depth of knowledge and understanding about those he works with that enable contextualized and strategic guidance rooted in their near- and long-term individual business objectives.

His practical bearing is complemented by his diverse practice both providing general counsel and managing deal processes and negotiations in the transactional disciplines of corporate finance and mergers and acquisitions, all of which inform creative yet actionable approaches to the complex challenges that arise as businesses evolve, pivot and scale, raise successive rounds of investment capital, and ultimately exit.

Education

- Boston University School of Law (J.D., *cum laude*, 2003)
- Boston University School of Management (M.B.A., *high honors*, 2003)
- Hobart College (B.A., 1997)
 - Philosophy and Political Science

Bar Admissions

- Massachusetts, 2003

Memberships

- American Bar Association
- Massachusetts Bar Association
- Boston Bar Association

Recognition

- Ranked in *Chambers USA: America's Leading Lawyers for Business, Startups & Emerging Companies, Nationwide, 2025*

Capabilities

- Venture Capital & Emerging Growth Companies
- Private Equity - Mergers & Acquisitions
- Private Equity
- Mergers, Acquisitions & Divestitures
- Technology
- International

- Listed in *The Best Lawyers in America* for
 - Venture Capital Law, 2018-2021
 - Technology Law, 2023
- Listed as a 'Rising Star' in Securities & Corporate Finance, *Super Lawyers' Massachusetts Rising Stars: A comprehensive listing of the best young lawyers in Massachusetts (2009-2015)*

Matters

- Represented Hugging Face, Inc., the most-used open platform for AI builders, in its acquisition of Pollen Robotics, a developer of open-source humanoid robots.
- Represented Digital Wildcatters, Inc., a pioneering community platform, on its \$2.5 million Series Seed financing.
- Represented Rocket.Chat, an open-source chat platform provider, in its \$10 Million Series A-1 financing.
- Represented Hugging Face, Inc., the most-used open platform for AI builders, on its \$235 million Series D financing.
- Represented UptimeHealth, a health technology company, on its \$4.5 million Series A financing.
- Represented Inspectorio, a company that allows companies and brands to move their supply chain online and have better visibility and data surrounding quality and sustainability, on its \$50 million Series B financing.
- Represented Pipefy, Inc., a low-code workflow management software platform, on its \$75 million Series C financing.
- Represented Edisn.ai Inc., an AI-powered fan engagement and monetization platform with patent pending player recognition technologies in acquisition by fuboTV Inc.
- Represented Gencove Inc., a leading low-pass genome sequencing platform company in a \$10 million Series A financing.
- Represented Pipefy, Inc., a low-code workflow management software platform that transforms the way teams work in a \$75 million Series C financing.
- Represented Cemvita Factory, an industrial biotechnology company focusing on reversing climate change, on its Series A financing.
- Represented Sketchfab, Inc. the largest platform for immersive and interactive 3D, in a merger with Epic Games.
- Represented Hull, Inc. a client data management company in the acquisition of MessageBird, the Amsterdam-based leader in omni-channel communications.
- Represented Indico Data Solutions Inc., the leading provider of Intelligent Process Automation (IPA) solutions in its \$22 million Series B financing.
- Represented Stream.io, Inc. a software company located in Boulder, Colorado in its \$38 million Series B financing.
- Represented Gorgias Inc. a leading e-commerce customer support platform, in a \$25 million Series B SAFE financing round.
- Represented Own Up a mortgage marketplace on the closing of its \$12 million Series B financing.