

Matthew B. Norton

SHAREHOLDER

Atlanta, GA | 404.253.6070

mnorton@polsinelli.com



Matthew Norton's practice focuses on advising domestic and foreign clients on a range of commercial real estate services. He counsels clients through leasing, buying or selling real estate and development deals. Matthew counsels businesses in obtaining and organizing equity and debt capital, including drafting and negotiating organizational documents for real estate joint venture operating agreements, private funds and loan participation arrangements.

Matthew counsels banks, large and small real estate developers, real estate brokerages, self-storage facilities, senior living and day care facilities, hotels, student housing facilities, apartments, nonprofit hospitals, residential and commercial condominiums, mixed-use developments, urban transit agencies, timber companies and others.

Education

- Georgia State University College of Law (J.D., *cum laude*, 2004)
- Georgia Institute of Technology (B.S., *with high honors*, 2000)
 - International Affairs

Bar Admissions

- Georgia, 2004

Memberships

- American Bar Association
 - Real Estate Section
- Georgia Bar Association
 - Real Estate and Business Sections

Recognition

- Named to *GaBiz's* Top Lawyers List, 2026
- Named to *Georgia Trend's* Legal Elite list for Real Estate/Construction Law, 2024
- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2021-2026

Capabilities

- Real Estate Transactions
- Real Estate Development
- Opportunity Zones
- Government Incentives
- Joint Ventures & Strategic Alliances

Related Capabilities

- Residential & Multifamily
- Student Housing
- Senior Housing & Long Term Care
- Office
- Retail

- Conversant in Mandarin Chinese

Matters

- Handled dozens of commercial real estate and non-real estate secured closings of up to \$200 million in value (per transaction)
- Managed blind and deal specific equity capitalizations up to \$50 million and beyond
- Managed and conducted thousands of commercial and residential foreclosures for servicers and banks
- Frequently close portfolio (and individual) purchases, sales and debt financings of multifamily properties in multiple states
- Frequently close land transactions permitting the development of dozens to hundreds of single family homes
- Handled small- and large-balance corporate and municipal bond originations ranging from \$12 million to \$500 million
- Handled major hotel development deals for many worldwide luxury hotel brands
- Handled retail and office leasing and development ranging from \$10 million to \$200 million