

# Mark R. Woodbury

SHAREHOLDER

Kansas City, MO | 816.271.8018

[mwoodbury@polsinelli.com](mailto:mwoodbury@polsinelli.com)



Mark Woodbury brings a unique perspective to his work on behalf of clients that is based on more than 35 years of experience working with hospitals and physician practice groups, life science and other businesses.

He is a problem-solver, understands the business needs of the firm's clients, and always looks for ways to accomplish their goals either within the complex legal and regulatory environment of the health care industry or with private and nonprofit businesses in other industries.

Whether an acquisition or sale, establishing clinically integrated networks, dealing with physician compensation plans, drafting and/or negotiating complex contracts or dealing with governance, regulatory or compliance matters, organizations rely on Mark for strategic and practical legal counsel.

He also works closely with private and nonprofit businesses in other industries, providing them with practical and strategic advice and counsel regarding business formations, joint ventures, acquisitions and sales, contracting, licensing, and financing.

## Education

- University of Missouri-Columbia School of Law (J.D., *cum laude*, 1984)
  - Order of the Coif; Missouri Law Review, 1983-84
- University of Missouri-Columbia (B.S., 1981)
  - Business Administration, Finance and Accounting

## Bar Admissions

- Missouri, 1984

## Memberships

- St. Joseph Bar Association
  - Past President, 1998
- American Bar Association

## Capabilities

- Antitrust - Health Care
- Health Care
- Hospitals & Health Systems
- Health Care Mergers & Acquisitions
- Value-Based Innovation & Clinical Integration

- Taxation, Corporation, Banking and Business Law Sections
- The Missouri Bar
- American Academy of Hospital Attorneys
- American Health Lawyers Association
- Missouri Society of Hospital Attorneys
- Allied Arts Council
- Buchanan County Development Council
- Pony Express Council of the Boy Scouts of America
  - Past President
  - Chaired capital campaign that raised over \$2,000,000 for the Council's Scout Camp
  - Profit in Education Council
- St. Joseph Area Chamber of Commerce
  - Marketing and Recruitment Committee
  - Business and Professional Council
- St. Joseph Country Club
  - Past President
- St. Joseph Regional Port Authority
  - Board of Directors, 1988-present
  - Secretary/Treasurer
- St. Joseph Sheltered Workshop
- United Way of Greater St. Joseph
  - Past Chairman
  - Board of Directors
- Uptown St. Joseph Redevelopment Corporation

## Recognition

- Selected for inclusion in *Best Lawyers in America*® for Health Care Law, 2013-2026
- Selected for inclusion in Missouri & Kansas *Super Lawyers*, 2010-2012

## Matters

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- Led transaction to acquire an acute care hospital, multiple clinics and providers for \$24 million.
- Led transaction to acquire an interest in a multi-specialty ambulatory surgery center for \$22 million.
- Led transaction to acquire medical office buildings for \$40 million.
- Led transaction to sell a manufacturer of animal health and nutrition specialty products to a national leader in agriculture technology and products for \$50 million.
- Led transaction to sell a provider of pharmaceutical products for the animal health industry to a global animal health pharmaceutical company for \$35 Million.