

Mark H. Goran

SHAREHOLDER

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Mark Goran provides clients with direction on complex legal issues in business and finance matters, with particular emphasis on the health care industry. He has a strong ability to understand the business of his clients and demonstrates a commanding ability to counsel on intricate legal matters, strategy and achieves results for clients. Focusing primarily on health care transactions, Mark combines transactional and regulatory experience for the benefit of clients. Mark has focused much of his practice on transactional and business relationship matters including:

- Financings
- Mergers, acquisitions and other change of control transactions involving for profit and not for profit organizations
- Strategic alliances
- Joint ventures
- Affiliations
- Corporate structuring and corporate governance matters
- Service line co-management arrangements
- Facility Development
- Provider networks
- Medical services organizations
- Clinically integrated networks (including ACOs and medical homes)

Mark advises on matters involving the Internal Revenue Service and has provided guidance on matters involving the Office of the Inspector General and the Department of Health and Human Services (including CMS), as well as state licensing and regulatory bodies. Mark focuses on developing and implementing alignment strategies involving hospitals and health systems, post-acute care providers and physician organizations. Mark has led many public and private company transactions, including those involving private equity, and brings strategic industry knowledge and problem solving capabilities to each project.

Education

- Washington University in St. Louis School of Law (J.D., 1974)
- University of Wisconsin (M.S., 1973)

Capabilities

- Academic Medical Centers
- Distressed Health Care
- Health Care Mergers & Acquisitions
- Health Care
- Senior Housing & Long Term Care
- Pharmacy
- Private Equity - Mergers & Acquisitions
- Public Company M&A, Going Private & Other Transactions
- Private Equity
- Hospitals & Health Systems

- Washington University in St. Louis (B.S.B.A., 1971)
 - (Accounting)

Bar Admissions

- Missouri, 1975

Court Admissions

- U.S. District Court, Eastern District of Missouri

Memberships

- American Bar Association
- American Health Law Association
- Missouri Bar Association
 - Health Law Committee
- Missouri Society of Hospital Attorneys
- St. Louis Metropolitan Bar Association

Recognition

- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Healthcare, Missouri, 2024-2025
- Named to the POWER 30 Health Care Law list by *Missouri Lawyers Media*, 2021-2022, 2025
- Selected for *Best Lawyers*® "Lawyer of the Year" for Health Care Law in St. Louis, Missouri, 2017
- Selected for inclusion in *Best Lawyers in America*® for Health Care Law, 2003-2016, 2018-2026

Matters

- Acquisitions, divestitures and/or affiliations of hospitals, health systems, home infusion and specialty pharmacy companies, home health and hospice organizations, cancer centers, ambulatory surgical centers, medical supply companies, nursing homes, and physician practices.
- Establishment of strategic alignment relationships among and between hospitals, physicians and physician organizations and other post-acute care providers. Alignments include acquisitions, joint ventures, co-membership, membership substitution, co-management, preferred provider, and general management arrangements.
- Development and legal implementation of new strategies to respond to changing clinical practice and reimbursement environments.