

Marcy Winter Wilkins

SHAREHOLDER

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Marcy Wilkins focuses her practice on representing businesses and individuals in a variety of commercial real estate transactions. She handles acquisitions and dispositions, commercial leasing for a wide range of asset classes, and borrower side finance. Marcy brings a comprehensive understanding and experience to every matter.

Driven by a genuine affinity for seeing her work come to fruition, Marcy found her calling in commercial real estate. She is deeply motivated by the tangible and transformative impact that successful real estate transactions can have on individuals, businesses, and communities. Marcy is dedicated to bringing her clients' visions to life.

Acquisitions and Dispositions

In the realm of acquisitions and dispositions, Marcy has successfully represented clients in the purchase and sale of commercial properties across diverse industries. From initial negotiations to drafting and reviewing contracts to conducting due diligence, Marcy ensures that clients' interests are protected at every stage of the transaction.

Commercial Leasing

Marcy has extensive experience in commercial leasing, advising both landlord and tenant clients on lease agreements for various asset classes, including retail, office, and industrial. Whether representing landlords or tenants, Marcy ensures that lease agreements are well-drafted, thoroughly negotiated, and executed, protecting client's rights and interests throughout the leasing process.

Borrower Side Finance

Marcy has experience helping clients secure financing for their real estate projects. She assists clients in navigating the complexities of loan documentation, negotiating favorable terms, and closing financing deals with efficiency and precision.

As a shareholder in the Real Estate practice, Marcy is committed to delivering quality work for her clients on a consistent basis. She prioritizes open, responsive communication and strives to build strong, long-lasting relationships. Clients appreciate her clear and concise

Capabilities

- Real Estate

legal guidance, empowering them to make informed decisions and achieve their objectives with confidence.

Education

- Baylor University (J.D., *cum laude*)
- Colorado State University (B.B.A., *summa cum laude*)

Bar Admissions

- Texas

Memberships

- Commercial Real Estate Women (CREW)

Recognition

- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2025-2026

Community

- Houston Bar Association John J. Eikenberg Law Week Fun Run Committee Member

Matters

- Represents local developer in connection with the sale and purchase of properties, ranging from single pad sites to larger undeveloped parcels, and in connection with association formation for residential subdivision development.
- Assists real estate investment company with regard to acquisition, disposition, and financing transactions.
- Works with real estate investment platform in acquiring, financing, and leasing properties throughout the United States.
- Assisted client in connection with the sale of approximately 262 acres to a residential subdivision developer. The transaction included the negotiation and drafting of access easements and of development agreements to ensure appropriate allocation of costs and responsibilities for completion of regional roadway, utility and drainage facilities serving the residential subdivision to be developed, and the client's retained land to be developed for commercial uses. The transaction also included financing and development agreements with MUDs in the City of Willis and the City of Conroe.
- Represented local landlord in negotiation and preparation of various retail and office leases with both national chains and local businesses.
- Represented tenant company in negotiation and preparation of office leases for branches statewide, including the Dallas-Fort Worth, Houston, and South Texas metroplexes.