

# Marcus G. Abbott

SHAREHOLDER

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Marc Abbott's drive to resolve complex legal challenges and his hands-on experience with private development and public finance make him a strong partner to clients tackling real estate, economic development, and employment projects. His practice centers on real estate transactions, finance, and development - from property purchases and sales, to obtaining economic development incentives in connection with property development. Marc's experience with public-private developments allows him to educate clients on purchase contracts and development incentive agreements, title, zoning, and survey matters, and commercial lending and municipal debt financings. Marc represents developers, municipalities, and special development districts in all aspects of blight remediation and redevelopment on projects of all sizes.

Marc has negotiated, secured approval of, and documented hundreds of millions of dollars in incentives for his clients' projects in every asset class of real estate.

He has significant experience with:

- STAR Bonds
- Tax increment financing
- Transportation development districts
- Community improvement districts
- Special benefit districts
- Neighborhood revitalization areas
- Real and personal property tax exemptions
- Numerous federal and state tax credit programs

## Education

- University of Missouri-Kansas City School of Law (J.D., 2003)
  - UMKC Law Review
- Sam Houston State University (M.A., 1998)
- Truman State University (B.S., *cum laude*, 1996)

## Bar Admissions

## Capabilities

- Real Estate
- Real Estate Transactions
- Government Incentives
- Zoning & Land Use
- Family Office

- Missouri, 2003
- Kansas, 2004
- Nebraska, 2008

## Memberships

- Kansas City Metropolitan Bar Association

## Recognition

- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Band 3, Real Estate, Missouri: Kansas City & Surrounds, 2022-2025
- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2021-2026

# Matters

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- Multi-phased \$180M mixed use development comprised of 240 market rate apartments, two 100-room hotels, conference center, golf entertainment facility, medical office building and restaurants
- \$110M multi-tower hotel facility in Kansas City's premier urban shopping center
- Multi-phased \$100M mixed use development comprised of 282 market rate apartments, 54-room hotel, senior living facility and 50 acre park
- \$120M Distribution Facility that employs 400 people
- \$110M Distribution Facility that employs 350 people
- \$80M Manufacturing Facility

# News

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June 5, 2025

**Polsinelli Continues to Rise in 2025 Chambers USA Rankings**

February 10, 2025

**Polsinelli Advises PACE Loan Group in Missouri's Largest PACE Financing**

June 6, 2024

**Polsinelli Moves Up in 2024 Chambers USA Rankings**