

# Lisa M. Haines

SENIOR PARTNER

she / her / hers

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Lisa Haines provides a full range of real estate services with an emphasis in commercial development and financing, including mixed-use residential and commercial development projects, complex property assemblages utilizing economic incentive tools for financing, and extensive financing experience from the perspective of both borrowers and lenders.

*Chambers USA*, the world's leading guide to the legal profession, has included Lisa in their rankings for years, most recently in 2022. In interviews with her clients during research for the rankings, remarks made about her work at the firm include: She is "the top attorney we have faced as opposing counsel."

## Education

- University of Nebraska (J.D., 1982)
  - Nebraska Law Review, Executive Editor
- University of Nebraska (B.A., 1979)

## Bar Admissions

- Missouri, 1982

## Memberships

- American Bar Association
- The Missouri Bar
- Kansas City Metropolitan Bar Association
  - Real Estate Committee, Past-Chair
  - Commercial Bankruptcy Committee, Past Vice-Chair
- CREW Network; Kansas City CREW
- International Council of Shopping Centers
- National Association of Professional Women
- Women's Leadership Council, United Way

## Recognition

## Capabilities

- Real Estate Development
- Real Estate
- Real Estate Transactions
- Real Estate Finance
- Infrastructure & Public-Private Partnerships

- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Band 3, Real Estate, Missouri: Kansas City & Surrounds, 2019-2025
- AV Rated *Martindale Hubbell*
- Selected for inclusion in *Missouri & Kansas Super Lawyers*, 2006-2020
- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2010-2013, 2018-2026
- Selected by *Midwest Real Estate News* as one of the top "40 over 40" real estate professionals in a 14 state region.

## Matters

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- Represented owner and developer of an assemblage located in Times Square, including a purchase of land (and air rights) to create a 53-story condominium development including a lease to a W hotel. In addition, the hotel supports a substantial signage tower that is one of the primary advertising venues in Times Square.
- Represented owner and developer of a 20-story (750,000 square feet) luxury hotel/condominium/parking garage project on a waterfront site in Boston Harbor. The hotel portion is leased and operates as a 420-room hotel. The upper floors have approximately 120 residential condominium units.
- Represented owner and developer with respect to the development of NASCAR's 80,000-seat Kansas International Speedway located in Kansas City, Kan.
- Represented owner/developer with respect to a series of acquisitions and assemblages (and the related air rights) in various parts of Manhattan, N.Y., (including the neighborhoods of Midtown, Upper West Side, Upper East Side, Times Square, Hell's Kitchen, and Chelsea) for the development and new construction or conversion into luxury residential and mixed-use condominium properties.
- Represented owner/developer with respect to the development of the 450,000 square-foot Nebraska Furniture Mart retail development and warehouse facility in Kansas City, Kan., to anchor a 400-acre retail and entertainment project at the Kansas Speedway together with public-private incentives, including STAR Bonds.