

# Korb W. Maxwell

CAPITAL SOLUTIONS CHAIR

Kansas City, MO | 816.360.4327  
[kmaxwell@polsinelli.com](mailto:kmaxwell@polsinelli.com)



Real estate and economic development projects are the focus of Korb Maxwell's practice. His areas of concentration are on large-scale projects that utilize complex federal, state, and municipal development incentives, as well as all aspects of real estate transactions, including purchase and sale agreements, title review, leases, lending and bond documentation, easements, and restrictive covenants.

This background of placing incentivized dollars in the real estate and corporate capital stack led Korb to form the firm's Opportunity Zones practice group. Opportunity Zones is a new program that promotes long-term investments through the placement of highly tax advantaged capital gains. The Polsinelli Opportunity Zones practice group was one of the first created and through his leadership Korb has created a multidisciplinary team that is helping clients navigate the evolving regulations. His focus is to develop and execute their investment and capital deployment strategies within the Opportunity Zones space across the nation.

Korb has negotiated, secured approval of, and documented hundreds of millions of dollars in incentives for his clients' projects in every asset class of real estate.

He has significant experience with:

- Opportunity Zones
- STAR Bonds
- Tax increment financing
- Transportation development districts
- Community improvement districts
- Special benefit districts
- Neighborhood revitalization areas
- Real and personal property tax exemptions
- Numerous federal and state tax credit programs

Korb also regularly represents landowners, developers, and business entities before municipalities in zoning and development plan approvals. His extensive interaction with government and the political process has provided him broad connections throughout local, state, and the federal government that allow him to secure results for development,

## Capabilities

- Delaware Statutory Trusts
- Government Incentives
- Infrastructure & Public-Private Partnerships
- Office
- Real Estate Development
- Real Estate
- Real Estate Transactions
- Retail
- Zoning & Land Use
- Opportunity Zones
- Sports & Entertainment

corporate, and government affairs clients at all levels of government.

## Education

- University of Texas (J.D., 2003)
- University of Kansas (B.A., 2000)

## Bar Admissions

- Missouri, 2003
- Kansas, 2004

## Memberships

- Kansas Chamber of Commerce
  - Board of Directors and Executive Committee
- Urban Land Institute (ULI)
  - National Product Council Member
- Kansas City Area Development Council (KCADC)
  - Board Member
- Wyandotte Economic Development Council (WYEDC)
  - Former Chairman
- Economic Development Corporation of Kansas City
  - Former Board member
- National Finance Committee
  - National Republican Congressional Committee
- Kansas Republican Party
  - State Executive Committee, 2010-2014
- Overland Park Chamber of Commerce Federal/State Affairs Task Force
- Argentine Neighborhood Development Association, Counsel
- International Council of Shopping Centers
- Kansas City Volunteer Lawyers and Accountants for the Arts
- Crossroads Community Association
  - Infrastructure Committee
- The Robert J. Dole Institute for Public Service
  - Former Board Member
- Kansas University Athletics Corporation
  - Former Board Member
- Friends of the Lied Center
  - Former Board Member

## Recognition

- Recognized as one of the “Top 25 Opportunity Zone Influencers” by *Opportunity Zone Magazine*, 2020-2022
- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2018-2024
- Selected for inclusion in Commercial Real Estate Hall of Fame by *Midwest Real Estate News*, 2019-2021
- Named one of the “40 under Forty” by *Ingram’s Magazine*, 2015
- Ranked in *Chambers USA: America’s Leading Lawyers for Business*, Real Estate, Missouri: Kansas City & Surrounds, 2015-2024
- Named a “NextGen Leader” by the *Kansas City Business Journal*, 2014
- Greater Kansas City Chamber of Commerce *Centurions Program*, Class of 2011-2012
- Selected for inclusion as an Up and Coming Lawyer by *Missouri Lawyers Weekly*,

2011

- Selected for inclusion in *KC Business Magazine*, Rising Stars, class of 2011
- Kevin Yoder for Congress, Finance Chairman, raised \$2+ million for victorious open seat congressional race, 2009-2018
- Leadership Kansas, 2009 Graduate
- Selected for inclusion in Missouri & Kansas *Super Lawyers*, Rising Stars, 2008-2010, 2013-2015
- Leadership Overland Park, 2006 Graduate
- Student Body President, University of Kansas, 1999-2000

## Matters

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- Representation of the largest private industrial developer on tens of millions of square feet in speculative and build-to-suit projects across the nation.
- Redevelopment of Metcalf South Mall, Overland Park, Kan.
- Shamrock Trading Company redevelopment at 95<sup>th</sup> and Metcalf, Overland Park, Kan.
- Redevelopment of Great Mall of Great Plains, Olathe, Kan.
- Spaghetti Works and Naftzger Park redevelopment, Wichita, Kan.
- Kansas Speedway/Penn National Gaming Casino, Wyandotte County, Kan.
- K96 and Greenwich STAR Bond Development and Cabela's, Wichita, Kan.
- Redevelopment initiatives of the American Royal in Kansas and Missouri.
- Redevelopment of The Elms Hotel and Spa, Excelsior Springs, Mo.
- Valent Aerostructures Manufacturing Facilities, Washington, Mo., and Fredonia, Kan.
- Wal-Mart TIF and rezonings: Olathe & Wyandotte County Kan. and various Missouri Communities
- Western Kansas Community Improvement Districts, Dodge City, Great Bend, and Hutchinson, Kan.
- Freighthouse Flats condominium redevelopment, Kansas City, Mo.
- The Gateway, redevelopment of the Mission Mall, Mission, Kan.
- City Center East and City Center North, Lenexa, Kan.
- Riverview Senior LIHTC Development, South Hutchinson, Kan.
- Development of Menards and Schulman Crossing Power Center, Garden City, Kan.
- Acquisition and redevelopment of Capital City Mall, Jefferson City, Mo.
- Acquisition and redevelopment of Pine Ridge Mall, Chubbuck, Ind.
- Acquisition and redevelopment of Hutchinson Mall, Hutchinson, Kan.
- Acquisition of Metrocenter Mall, Jackson, Miss.

## Publications

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January 25, 2021

**Opportunity Zone Deadlines Extended By COVID-19 Disaster Declarations**

*Co-Author*

January 22, 2021

**Opportunity Zone Deadlines Extended By COVID-19 Disaster Declarations**

*Co-Author, COVID-19 Blog*

2020

**Bonus Track: Korb Maxwell of Polsinelli PC**

*The 10 Minute HealthBizCast*