

Kelly M. Greco

SHAREHOLDER
she / her / hers

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Kelly Greco represents commercial real estate developers, owners, and investors on acquisitions, dispositions, financing, and leasing of commercial real estate projects. Kelly's practice is nationwide and includes working on retail developments, retail leasing, multifamily assets, student housing, industrial assets, and cannabis acquisitions and leasing. In addition, Kelly works closely with clients on structuring transactions and joint venture agreements.

Capabilities

- Real Estate Development
- Real Estate
- Real Estate Transactions

Education

- Southern Illinois University School of Law (J.D., *magna cum laude*, 2011)
- University of Illinois at Urbana-Champaign (B.S., 2008)
 - Liberal Arts and Sciences

Bar Admissions

- Illinois, 2011

Court Admissions

- U.S. District Court, Central District of Illinois

Memberships

- Illinois State Bar Association
- Commercial Real Estate Executive Women (CREW) of Chicago
- American Bar Association
- Real Estate Finance Forum

Recognition

- Recognized as a Stellar Performance Lawyer by Thomson Reuters, 2026
- Recognized by *Chicago Business Journal* as a 2025 Woman of Influence
- Recognized as Real Estate Lawyer of the Year– Female by the *Illinois Real Estate Journal*, 2025

- Recognized by *BisNow Chicago* as a “Dealmaker of the Year,” 2025
- Ranked in *Chambers USA: America’s Leading Lawyers for Business*, Real Estate, Illinois, 2024-2025
- Recognized by *GlobeSt.* among “CRE’s Women of Influence – Rising Stars,” 2024
- Recognized by *Crain’s Chicago Business* among “Notable Women in Law,” 2024
- Recognized in *Connect CRE’s 2023 Chicago & Midwest Lawyers in Real Estate*
- Chicago *Crain’s* list of “Rising Stars,” 2021
- Named to *Super Lawyers* list of “Rising Stars,” 2016-2018
- Illinois State Bar Association Abraham Lincoln Award Writing Contest - Second Place, 2013
- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2023-2026
- Named to *Law Bulletin Media’s* 40 Under Forty 2022 Illinois Attorneys to Watch

Matters

- Represented a real estate investor in the purchase 31 assets and 2 land sites in the Chicago industrial market for more than \$100 million. The acquisition was one of the largest off-market real estate transactions in the Chicago area in 2022.
- Represented national real estate investor in acquisition of multifamily portfolio (\$470 million).
- Represented real estate investor in the disposition of office building in San Jose, California (\$61 million).
- Represented developer and operator of high end student housing in connection with a programmatic joint venture with a major life company to finance and operate stabilized student housing projects nationwide.
- Represented real estate investment trust with respect to disposition of 56 retail properties (\$73 million).
- Represented landlord in negotiating industrial leases for large industrial building (470,000 sq. ft.).
- Represented public company in acquisition of office building in San Jose, California (\$48 million).
- Represented in acquisition of office building in San Jose, California (\$36 million), including a subsequent refinancing of the property with a loan facility of \$21 million.