

Jon T. Beeman

SHAREHOLDER

Kansas City, MO | 816.572.4476

jbeeman@polsinelli.com

Jon helps health care clients structure, negotiate and close complex transactions with a practical business lens and a clear understanding of the regulatory pressures that shape the industry. He advises on mergers and acquisitions, corporate finance and general corporate matters, with a focus on helping providers, physician groups and other health care organizations move deals forward efficiently and strategically.

Drawing on a background in finance and business administration, Jon approaches transactions with both legal precision and commercial insight. He represents startups and established companies in private offerings of equity, debt and convertible debt instruments, strategic and private equity-backed mergers, acquisitions and dispositions, and shareholder dispute workout transactions.

Jon is deeply experienced in the health care sector, where he regularly advises doctors, physician groups and other providers on contract negotiations and the purchase and sale of medical practices. He guides clients through transactions that require careful attention to health care regulatory considerations, helping them manage complexity without losing momentum.

Jon is known as a reliable self-starter with a passion for business and a strong ability to quickly understand the unique needs of clients in the health care industry. He works to solve organizational and transactional challenges in a way that supports growth, reduces friction and allows health care clients to stay focused on delivering patient care.

Education

- University of Missouri-Kansas City School of Law (J.D.)
 - Emphasis in Business and Entrepreneurial Law
- University of Missouri (B.B.A.)
 - Emphasis in Finance and Real Estate

Bar Admissions

- Kansas
- Missouri

Capabilities

- Private Equity - Mergers & Acquisitions
- Health Care Mergers & Acquisitions
- Corporate & Transactional

Memberships

- Kansas City Bar Association
- Kansas Bar Association
- The Missouri Bar

Recognition

- Named one of *Best Lawyers: Ones to Watch® in America* in:
 - Corporate Law, 2024-2025
 - Mergers and Acquisitions Law, 2024-2025

Matters

Health Care

- Represented a regional health care staffing agency in an approximately \$56 million sale to a large nationwide health care staffing agency.
- Represented a regional health care staffing agency in an approximately \$16 million sale to a large nationwide health care staffing agency.
- Represented a large regional orthopedic physician group in the acquisitions of multiple competing practices and ancillary service centers.
- Represented an orthopedic surgeon in a sale of its orthopedic practice and related medical office building to a regional health system.
- Represented a regional dental organization in multiple acquisitions of stand-alone dental practices.
- Represented a not-for-profit home health and hospice company in a sale to a regional health system.

Industrials, Consumer Products and Services

- Represented a national heavy equipment leasing company in an approximately \$33 million sale to an international heavy equipment rental company.
- Represented a large regional car dealership in the acquisitions of multiple competing dealerships.
- Represented a private equity fund in establishing a new home services platform and acquiring multiple add-on acquisitions in the HVAC, lawn care and junk removal industries.
- Represented a private equity fund in an approximately \$68 million purchase of a specialty aerospace sourcing and procurement company.
- Represented a private equity fund in an approximately \$250 million sale of a manufacturing platform to an international publicly traded manufacturing conglomerate.
- Represented a publicly traded manufacturing conglomerate in an approximately \$75 million purchase of a small caliber ammunition manufacturing company.
- Represented a regional after-market automotive insurance agency in an approximately \$45 million sale to a private equity fund.
- Represented a regional automotive part manufacturer in an approximately \$25 million sale to a private equity fund.
- Represented a national online sporting goods retail company in an approximately \$5

million strategic acquisition of a sporting goods lifestyle brand.

- Represented a regional financial advisory firm in an approximately \$3 million strategic acquisition of a competing advisory firm.
- Represented a start-up technology company in an approximately \$10 million strategic acquisition of the assets of a competing business purchased by means of a nonjudicial foreclosure.
- Represented a minority shareholder in a business dispute resulting in the separation of approximately 85 legal entities with a collective value of approximately \$55 million.

Emerging Companies and Venture Capital

- Represented a start-up architectural design company in its entity formation, drafting of governing documents and a \$2 million private placement offering, including advising on the subscription and shareholder governance documents.
- Represented a start-up robotics and engineering company in its entity formation, drafting of governing documents and a \$3 million private placement offering, including advising on the subscription documents.