

# Jeffrey J. Zissa

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he / him / his

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Jeffrey J. Zissa is a shareholder in the Real Estate Department and has been practicing real estate law since 1989. His practice involves a variety of commercial real estate transactions with an emphasis on real estate finance. He has closed hundreds of transactions in all 50 states. Jeffrey represents lenders with all types of commercial real estate financing transactions involving all types of assets.

He has focused on the origination of senior mortgage loans intended for securitization and mezzanine financing, and he closes transactions for lenders' construction lending programs and EB-5 lending programs. In addition to real estate finance, Jeffrey's commercial real estate background involves representation of developers, servicers and investors in buying, managing, operating, and selling commercial and retail real estate projects. His experience spans all aspects of complex commercial real estate and mortgage transactions on a national scale, involving virtually every product line.

## Education

- The University of Texas at Austin School of Law (J.D., 1988)
- The University of Texas at Austin (B.B.A., *high honors*, 1986)

## Bar Admissions

- Texas

## Memberships

- State Bar of Texas
- Dallas Bar Association
- American Bar Association

## Recognition

- Board Certified in Commercial Real Estate Law and in Residential Real Estate Law by the Texas Board of Legal Specialization

## Capabilities

- Real Estate
- Real Estate Finance
- Securitization & Structured Finance

# Matters

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- Regional, national and CMBS lenders regarding financing transactions of various sizes, including cash management arrangements, construction financing, ground lease mortgages, interest rate caps, hyperamortization, defeasance, cross-collateralization and tenancy-in-common structures; financing types involve both debt and equity financing, including construction, interim and permanent loans, mezzanine financing, A/B note and pari passu structures and lines of credit.
- Mortgage loan servicers regarding restructurings and workouts, foreclosures, assumptions, forbearance arrangements and REO sales.
- Representation of a variety of clients in connection with purchase and sale transactions, including representation of both buyers and sellers of real estate in multiple states in a variety of sectors including multifamily, SFR, student, industrial, office, retail, etc.