

Jane E. Arnold

BUSINESS DEPARTMENT CO-CHAIR

she / her / hers

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Drawing on more than 30 years of experience, Jane builds lasting client relationships by combining sound legal judgment with a clear understanding of her clients' business priorities. She advises private equity sponsors, strategic purchasers and sellers on mergers, acquisitions and divestitures across industries, with deep experience in the health care sector. Clients turn to Jane for comprehensive support throughout the deal lifecycle. From initial acquisitions and new enterprise formations to ongoing operational challenges and exit transactions, Jane provides sophisticated guidance aligned with evolving industry demands.

Jane also contributes to advancing diversity and inclusion within the firm, having served as Chair for Polsinelli's Women's Empowerment Committee from 2015 through 2023. Currently, Jane is the Business Department Co-Chair and from 2017 through 2023, she also served as Office Managing Partner of the St. Louis office, further underscoring her leadership within the firm.

Jane is committed to private equity sponsors and health care organizations and has significant experience in:

- Transactions involving private equity buyers and sellers of portfolio companies
- Strategic initiatives and mergers & acquisitions for public companies
- Growth and operational matters for private companies
- Regulatory compliance for multi-jurisdictional providers, suppliers and drug/device manufacturers
- Strategic partnerships and alliances involving providers, manufacturers and others
- Corporate governance design and advice
- Operational and post-transaction integration matters, incentive arrangements and commercial and regulatory issues

Education

- Washington University in St. Louis School of Law (J.D., 1993)
- Harvard University (B.A., *cum laude*, 1990)

Capabilities

- Corporate & Transactional
- Mergers, Acquisitions & Divestitures
- Private Equity - Mergers & Acquisitions
- Private Equity
- Health Care Mergers & Acquisitions

Related Capabilities

- Health Care
- Pharmacy

Bar Admissions

- Missouri, 1993

Memberships

- Washington University in St. Louis - Gephardt Institute for Civic and Community Engagement
 - National Council Member, 2023-Present
- International Women's Forum
 - Member, 2022-Present
- Regional Business Council of St. Louis
 - Member, 2019-Present
- American Bar Foundation
 - Member, 2015-Present

Recognition

- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Healthcare, Missouri, 2022-2025
- Selected for inclusion in *Best Lawyers in America*® for:
 - Corporate Law, 2024-2025
 - Health Care Law, 2012-2025
- Selected for *Best Lawyers*® "Lawyer of the Year" for Health Care Law in St. Louis, MO, 2022, 2026
- Named to the POWER 30 Health Care Law list by *Missouri Lawyers Media*, 2021-2022, 2025
- Named a "Top M&A Advisor" by *St. Louis Small Business Monthly*, 2020, 2024
- Honored by *Missouri Lawyers Weekly Women's Justice Awards*, Business Practitioner, 2014, 2022
- Selected for Inclusion to *Ingram's Magazine 50 Missourians You Should Know*, 2021
- Named a recipient of the Distinguished Alumni Award from Washington University School of Law, 2020-2021
- Named a 2024 Diversity & Inclusion Honoree by *Missouri Lawyers Media*
- Recognized as a Leaders of Distinction Honoree by YWCA Metro St. Louis, 2020
- Named a recipient of the Women, Influence & Power in Law Awards by *Corporate Counsel*, 2020
- Named to the 2018 Class of Most Influential Business Women by *St. Louis Business Journal*
- Named to the 2005 Class of "40 Under 40" by *St. Louis Business Journal*

Matters

- Represented Thompson Street Capital Partners in acquisitions, dispositions and operational matters for portfolio companies, including:
 - The acquisition of Freddy's Frozen Custard & Steakburgers, operational guidance and add-on acquisitions during Thompson Street's period of ownership and the subsequent sale of Freddy's to investment funds affiliated with Rhône, a global private equity firm.
 - Multiple acquisitions to establish the Isto Biologics platform, operational

advice during Thompson Street's period of ownership, multiple acquisitions by Isto to expand the platform including the acquisitions of TheraCell, Inc. and Advanced Biologics / Biologica Technologies and later represented Thompson Street Capital Partners in the sale of a majority stake in Isto Biologics to Keensight Capital

- PestCo Holdings, LLC, in multiple acquisitions of residential and commercial pest control businesses across the U.S., including equity and asset purchases of family-owned and regional providers of pest control solutions.
- Represented a leading health care AI company in its acquisition of a pioneering AI-powered, tech-enabled health care platform.
- Represented a leading national provider of home care for seniors and people living with disabilities in the acquisitions of the home care operations of an in-home care provider and a home care health services provider designed specifically for seniors or persons with developmental disabilities.
- Represented a leading outsourcing company that offers revenue cycle management solutions for health care organizations in its acquisition of all the assets of an outsourcing company providing revenue cycle management solutions.
- Led team in a \$223 million purchase by BioScrip, Inc. of the assets of CarePoint Partners, LLC and its subsidiaries

News

May 11, 2026

Polsinelli Represents Thompson Street Capital Partners in Sale of Data Dimensions to One Call

March 3, 2026

Polsinelli Climbs in PitchBook's 2025 Global League Tables

January 12, 2026

Polsinelli Grows Miami Office with Trusts and Estates Shareholder Albert A. del Castillo, Jr.

December 17, 2025

Polsinelli Expands National Tax Practice with Aman Badyal in Los Angeles

November 7, 2025

Polsinelli Deepens Antitrust Bench with Addition of Shareholder Bevin Newman in D.C.

October 6, 2025

Polsinelli Represents Thompson Street Capital Partners in Sale of Freddy's and Isto

August 21, 2025

Best Lawyers Broadly Recognizes Polsinelli Attorneys on 2026 Lists

June 5, 2025

Polsinelli Continues to Rise in 2025 Chambers USA Rankings

March 11, 2025

Polsinelli Soars in PitchBook's 2024 Global League Tables

June 6, 2024

Polsinelli Moves Up in 2024 Chambers USA Rankings

June 5, 2023

Polsinelli Names Ruben Chuquimia Office Managing Partner in St. Louis

Publications

2026

DC Discusses: Outsourced Clinical Services providing Long Term Care with a new lease of life

Co-Author, DC Advisory

August 26, 2025

Inside Compensation Committee Meetings with Polsinelli's Co-Chair of Business Department

Featured, Corner Office with Elise Powers

July 2, 2024

Biglaw Partner Gets Real About Mentorship with Jane Arnold - Episode 172

Featured, The Jabot Podcast

October 9, 2023

Big Law Reaches For 'Seemingly-Random' Midmarket Deals 'That Aren't Random at All'

Quoted, The American Lawyer

October 2, 2023

With Q4 Underway, Large and Smaller Firms See Deal Outlook Through Different Lenses

Quoted, The American Lawyer

Events

February 24, 2026

JPM 2026: The Takeaways

150 North Riverside Conference Center

March 6, 2025

After the Sale: What to Expect When You've Sold Your Company

Smart Business Dealmakers Conference

September-October 2021

Health Care Private Equity Basic Training: Digital Health M+A