

# J. David Wicker, Jr.

SHAREHOLDER

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David Wicker's drive to resolve complex legal challenges and his hands-on experience with private development and public finance make him a strong partner to clients tackling real estate, economic development and employment projects. His practice encompasses the development, acquisition, sale and financing of commercial real estate. From obtaining financing and acquiring land to the project's development, lease-up and disposition, he represents owners, developers, lenders and other participants in a wide array of real estate transactions across residential, health care, retail, industrial, mixed-use, multifamily and office sectors.

David also guides clients on corporate and commercial transactions, forming and modifying business entities and joint ventures, and the documentation of syndicated credit facilities, asset-based loans, real estate financing and the extension of credit to various types of businesses.

## Education

- Southern Methodist University Dedman School of Law (J.D., 2003)
- Southern Methodist University (B.A., 2000)

## Bar Admissions

- Tennessee

## Court Admissions

- U.S. District Court, Middle District of Tennessee
- U.S. District Court, Western District of Tennessee

## Memberships

- Metropolitan Nashville Board of Ethical Conduct
- Nashville Downtown Partnership
  - Board Member, 2018 – 2024
- American Bar Association, Business Law and Real Property, Trust and Estate Law

## Capabilities

- Government Incentives
- Health Care Real Estate
- Office
- Real Estate Development
- Real Estate
- Real Estate Transactions
- Residential & Multifamily
- Retail
- Zoning & Land Use

## Sections

- Tennessee Bar Association
  - Real Estate Law Section, Executive Council, 2016 – Present
  - Real Estate Law Section, Chairman, 2018 – 2019 and 2023 – 2024
- Nashville Bar Association
- National Association of Industrial and Office Properties (NAIOP)
- International Council of Shopping Centers (ICSC)

## Recognition

- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Real Estate, Tennessee, 2024-2025
- Selected for inclusion in *Best Lawyers in America*® for:
  - Banking and Finance Law, 2021-2026
  - Real Estate Law, 2021-2026
- Nashville Area Chamber of Commerce and YP Nashville, 2018
  - Nashville Emerging Leader Awards (NELAs) Winner
- Attorney for Justice Pro Bono Honor Roll, Tennessee Supreme Court, 2017
- Nashville Area Chamber of Commerce and YP Nashville, 2017
  - Nashville Emerging Leader Awards (NELAs) Finalist
- Tennessee Bar Association Leadership Law, 2013
- American Bar Association, 2010-2012
  - Business Law Section Fellow
- Nashville Young Leaders Council, 2010

## Matters

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- Representation of a fully-integrated real estate investment, development and management company in the development of over \$200 million in commercial real estate and medical real estate sectors across 21 states.
- Represented a Tennessee-based real estate developer in the acquisition and build-to-suit leases of childcare and retail properties in over eight states across the U.S.
- Advised a Chicago-based multinational power generation development and operations company regarding the entitlement and financing of its 4,000-acre solar farm project in Tennessee.
- Advised a Tennessee-based real estate investment, development and management company in the development of a 48,000-square-foot medical office building in Montgomery, Tennessee, as well as leasing of the property to one of the largest not-for-profit health systems in the southeastern U.S.
- Represented national real estate investor with its \$93 million acquisition of a luxury residential project in Franklin, Tennessee.
- Advised an American regional bank, as lender, in connection with the restructuring of a \$166 million credit facility and \$15 million construction loan secured by assisted living and independent living facilities in Kentucky.
- Represented a Chicago-based regional bank, as lender, in the origination of a \$57 million construction loan for the development of a senior living facility in Nashville, Tennessee.
- Advised Tennessee real estate development company in the leasing and development of a 35,000-square-foot medical office building in Williamson County, Tennessee.

- Represented a commercial real estate credit REIT, as lender, in the \$22 million financing of a multifamily property in Lebanon, Tennessee.
- Represented national real estate investor with its \$18 million acquisition of a 45,000-square-foot luxury design center in Nashville, Tennessee.
- Represented privately held company on the \$54 million sale of a multi-state, multi-facility asset portfolio.
- Represented privately held health care company on its relocation and lease of the entire office portion of a building containing nearly 80,000 square feet in Nashville, Tennessee.
- Represented a Tennessee-based commercial real estate management company in connection with the redevelopment of a mixed-use property including residential, hotel, creative office, retail and restaurant space.
- Represented public REIT regarding a \$52 million asset portfolio sale of six assisted living facilities.
- Represented national real estate investor with its acquisition of a \$21 million portfolio of condominium units in Spring Hill, Tennessee.
- Represented a recycling company in its purchase of a warehouse facility and neighboring parcels in Springfield, Tennessee, including securing Payment in Lieu of Tax (PILOT) incentives with the city industrial development board.
- Served as outside general counsel to a New York-based private credit manager in connection with its land bank and development of a 295-home single-family neighborhood in Gallatin, Tennessee.
- Represented a Tennessee-based, private equity-backed provider of chronic care medication management in sale of its long-term care pharmacy assets, including its retail healthcare facilities and corporate office.
- Represented a Tennessee-based real estate developer in a multimillion-dollar property dispute related to a historic mixed-use building in Nashville.
- Represented a Tennessee-based real estate developer in the \$6 million acquisition of two properties in Nashville's Wedgewood-Houston neighborhood slated for redevelopment into a 25,000-square-foot retail and restaurant building.
- Represented privately held company in \$36 million land bank project in Tennessee, including the land use and zoning work related to same.
- Served as outside general counsel to a New York-based private credit manager in connection with its land bank and development of a 571-home single-family residential project in Mt. Juliet, Tennessee.
- Represented a housing and medical facility REIT on the acquisition, financing and management of various assisted living facilities across Michigan, Wisconsin, Indiana, Ohio, Florida, Washington, Tennessee and Virginia.
- Represented a nationwide real estate development company with the formation of a joint venture and contribution of, and related financing for, property located in Knoxville, Tennessee for the construction of a student housing community.
- Represented a newly formed joint venture in the ownership, construction, operation and leasing of container yard.
- Served as borrower's counsel to a Chicago-based real estate investment and development platform and assisted with the review, negotiation and documentation of a refinancing of a multifamily property located in Nashville, Tennessee.