

J. Britton Gibson

COMMERCIAL CONTRACTS & TRANSACTIONS CO-CHAIR

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Britton Gibson has more than 20 years of experience handling mergers and acquisitions, financing transactions and complex commercial agreements across a variety of industries. He brings this valuable transactional experience to his energy industry practice, where he has been responsible for more than \$15 billion in energy-related transactions.

Mr. Gibson frequently serves as counsel to both U.S. and foreign developers, investors and lenders in the development, financing, construction and acquisition of energy projects covering a broad spectrum of energy technologies. Mr. Gibson has represented developers, lenders, investors and suppliers in renewable energy projects in 15 states representing more than 10,000 megawatts in operation and under development in wind, solar and battery storage projects.

As the firm's practice area leader for the commercial contracts and transactions practice, Mr. Gibson has significant experience drafting and negotiating complex commercial contracts and transactions in multiple industries, including manufacturing, energy, chemical, logistics and transportation, professional services and consumer goods. His experience includes drafting and negotiating commercial agreements for the full spectrum of contracting needs, including sourcing and procurement, sales and distribution, services, joint venture and development services, operation and maintenance, confidentiality, non-competition and non-circumvention.

Mr. Gibson provides experienced and practical advice and legal management to help clients achieve their business goals, maximize efficiency and manage budgets and transactional risks. He has extensive experience in developing and implementing training materials, policies and procedures for clients and their sales and procurement personnel, including best practices and practical approaches to managing contract and transactional risks.

Education

- University of Tennessee Winston College of Law (J.D., *cum laude*, 1998)
 - Tennessee Law Review, Student Materials Editor
- Vanderbilt University (B.A., *cum laude*, 1995)

Capabilities

- Commercial Contracts & Transactions
- Energy
- Chemical Manufacturing
- Corporate & Transactional
- Infrastructure & Public-Private Partnerships
- Public Utilities & Energy Consumers
- Renewable Energy Project Development
- Energy Transactions
- Solare Brand Protection Program

Bar Admissions

- Missouri, 2000
- Kansas, 2011

Memberships

- American Wind Energy Association (AWEA)
- Smart Electric Power Alliance (SEPA)
- Rocky Mountain Mineral Law Foundation
- Kansas City Area Development Council
 - Advanced Energy Task Force
- Lawyers Association of Kansas City
- The Missouri Bar

Civic Involvement

- Kansas City Area Development Council
- Children's Center for the Visually Impaired, Past Board Member
- Highlawn Montessori School, Past Board President

Recognition

- Selected for inclusion in *Missouri & Kansas Super Lawyers, Rising Stars*
 - Mergers & Acquisitions/Energy & Natural Resources, 2009, 2013