

Gustavo E. Schneider

SHAREHOLDER

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Gustavo (“Gus”) Schneider’s practice is national in scope and primarily involves the representation of lenders and loan servicers in connection with the servicing and restructuring of commercial real estate loans, with particular emphasis on the commercial mortgage-backed securities (CMBS), collateralized loan obligation (CLO) and capital markets execution (CME) industries.

Gus has considerable experience handling a wide variety of complex commercial real estate finance transactions including originations, assumptions, transfers of equity interests, modifications, forbearances, workouts and CMBS closing calls. In addition, Gus has represented many of the industry’s major loan servicers in the defeasance of billions of dollars of securitized mortgage loans. By understanding the entire life of a loan, Gus applies a holistic and practical approach to problem solving on behalf of clients.

Gus is fluent in Spanish and spent his adolescence living abroad in Mexico’s central highland. It was there, along the cobblestone streets of Mexico’s “Cuna de la Independencia” (Cradle of Independence), where Gus developed a flexible and adaptive bicultural worldview that he leverages for the benefit of clients.

Education

- Sandra Day O’Connor College of Law at Arizona State University (J.D., 2009)
 - William H. Pedrick Scholar; Articles Editor for *Jurimetrics: The Journal of Law, Science, and Technology*
- University of Texas at El Paso (B.A., 2004)
 - cum laude; Certificate of Merit for Outstanding Academic Achievement in Psychology, Fall 2004 Graduating Class

Bar Admissions

- Arizona, 2009

Court Admissions

- U.S. Court of Appeals, Ninth Circuit

Capabilities

- Real Estate Finance
- Finance

- U.S. District Court, District of Arizona

Memberships

- CRE Finance Council
- Sandra Day O'Connor Inn of Court
- Arizona State University Alumni Association
- Maricopa County Bar Foundation Board of Trustees, 2013

Recognition

- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2026
- *Southwest Super Lawyers Rising Star*, Banking, 2014, 2015, 2016, 2017, 2018, 2019
- U.S. Department of State Certificate of Appreciation for Efforts as a Member of the Hague Convention International Child Abduction Attorney Network, July 2015
- Maricopa County Volunteer Lawyers Program "Volunteer Adoption Attorney of the Year," 2013
- Arizona Foundation for Legal Services & Education "Top 50 Pro Bono Attorney," 2012
- Maricopa County Volunteer Lawyers Program "New Volunteer Attorney of the Year," 2011
- CALI Excellence for the Future Awards Recipient: Ideas of the First Amendment
- CALI Excellence for the Future Awards Recipient: Alternative Dispute Resolution
- Legal Intern for the Honorable Susan R. Bolton, United States District Court for the District of Arizona, Summer 2007

Matters

- Over \$3 billion in commercial mortgage loans defeased on behalf of CMBS and CME loan servicers.
- Represented CMBS special servicer in connection with restructuring and work out of \$549,000,000.00 loan.
- Represented CMBS master servicer in connection with alteration of collateral securing \$400,000,000.00 loan.
- Represented CMBS special servicer in connection with implementation of New York Article XI tax exemption structure for collateral securing a \$95,000,000.00 loan.
- Represented CLO servicer in connection with the implementation of payment-in-lieu-of-taxes structure for collateral securing a \$964,000,000.00 loan.
- Represented CMBS server in the processing of non-permitted equity transfers on 11 related CME/CMBS loans in connection with \$2 billion merger.
- Represented CMBS loan servicers in connection with 1031 Exchange, Reverse 1031 Exchange, tenant-in-common and work out loan assumptions.
- Played a significant role in preparing industry-leading defeasance documents used by a major loan servicer.
- Over \$100 million commercial mortgage loan originations secured by properties from CA to FL.