

Growth Capital

Polsinelli's Growth Capital team helps clients structure and execute transactions in the evolving capital environment for strategic later-stage growth opportunities. Building on our nationally recognized Venture Capital & Emerging Growth Companies platform, we advise companies and capital providers on the more structured capital needs involving scaling companies. We provide cross-disciplinary counsel for transactions that bridge venture capital, growth equity, private equity, securities, private credit and strategic investment.

Growth Capital Counsel for Companies and Investors

We advise clients across industries on transactions involving:

- **Preferred Equity and Structured Capital:** Structuring and negotiating preferred equity, structured equity, convertible preferred equity, warrants and other equity-linked investments tied to growth, liquidity or balance sheet objectives.
- **Late-Stage Venture and Pre-IPO Financings:** Advising on late-stage venture rounds, crossover investments, pre-IPO financings and IPO-readiness investments, including financing terms, diligence and governance considerations.
- **Minority and Strategic Investments:** Counseling companies and capital providers on minority stakes, strategic investments, sponsor-backed growth investments and related investor protections.
- **Secondary Liquidity and Tender Offers:** Helping structure secondary sales, tender offers, founder liquidity and employee liquidity programs for companies, founders, employees and existing stakeholders.
- **Governance and Investor Rights:** Advising on board rights, observer rights, consent rights, information rights, transfer restrictions, exit rights, shareholder approvals and related governance matters.
- **Recapitalizations and Follow-On Transactions:** Supporting recapitalizations, follow-on investments, acquisitions, exits and public offerings, coordinating with tax, securities, executive compensation, IP, privacy, antitrust and regulatory counsel when those issues affect the transaction.

Pairing senior, partner-led guidance with the depth of a national Am Law 100 platform, Polsinelli helps clients navigate the timing pressures, economics and market expectations that shape growth capital transactions. Our attorneys help clients address issues that can affect value — moving efficiently through key decision points that align capital with long-term business objectives.