

# Genniveve D. Ramsey

SHAREHOLDER

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Genniveve possesses a formidable blend of financial acumen and business prowess, seamlessly fused with a profound understanding of commercial real estate and private equity dynamics. Her multifaceted skill set stands as a testament to her indispensability in the field. With an extensive background in commercial real estate transactions and finance, Genniveve serves as a trusted advisor to owners, operators, developers, investors, lenders, and borrowers on a national stage.

In her advisory capacity, Genniveve orchestrates comprehensive real estate solutions, adeptly navigating the complexities of structuring, negotiating, and documenting transactions. Her proficiency spans the spectrum of real estate activities, encompassing acquisition, asset disposition, complex financing, joint venture and investment placement, and asset and corporate structuring across various sectors such as retail, office, multifamily and beyond. Notably, Genniveve's knowledge extends to the realm of campus housing, further amplifying her breadth of impact on a nationwide scale.

Prior to re-joining Polsinelli this year, Genniveve served as Chief Legal Officer at a high-growth vertically integrated real estate investment firm, where she handled global risk management, real estate acquisitions, dispositions and finance, leasing, joint venture partnerships and corporate structuring, fund compliance and general corporate matters. She began her legal career with Polsinelli in the Capital Markets group where she represented several global lenders in CMBS loan origination, securitization and servicing.

## Education

- University of Missouri-Kansas City School of Law (J.D., 2004)
- University of Kansas (B.A., 2001)
  - Business Administration - emphasis in Finance

## Bar Admissions

- Missouri
- Kansas

## Capabilities

- Real Estate
- Real Estate Development
- Real Estate Finance
- Real Estate Transactions
- Real Estate Investment Trusts (REITs)
- Residential & Multifamily
- Retail
- Student Housing
- Office
- Joint Ventures & Strategic Alliances
- Investment Management & Funds

## **Memberships**

- American Bar Association
- Urban Land Institute
- International Council of Shopping Centers (ICSC)
- Commercial Real Estate Finance Council (CREFC)

## **Recognition**

- Named a 2026 Woman of Influence by *GlobeSt*.