

# Garrett T. Jackson

SHAREHOLDER

St. Louis, MO | 314.622.6643

[gtjackson@polsinelli.com](mailto:gtjackson@polsinelli.com)



Garrett Jackson is passionate about the health care industry and understanding the numerous complexities and legal issues that can impact health care related businesses. As the first Value Analysis Manager at a large integrated health system, Garrett was responsible for working with executives, physicians, clinicians, and manufacturers to contract for and introduce new products into the system's facilities. Through this experience he was exposed to the varied but important perspectives of each of these stakeholders. He utilizes this front-line experience in negotiating and advising on a variety of healthcare supply chain relationships for clients in many roles including providers, manufacturers, GPOs, and integrated health systems. He also leverages his practical healthcare and management experience in working with health systems on strategies for implementation of a variety of physician alignment and bundled payment models. He regularly advises healthcare clients on:

- Physician alignment
- ACO/CIN formation
- BPCI, CJR, and commercial payor based bundled payment models
- Purchase contracts and discount/rebate arrangements
- GPO arrangements
- EMTALA with a concentration on behavioral health implications
- HIPAA with a specialty in Security Rule implications
- State and federal licensure requirements

## Education

- Saint Louis University School of Law (J.D., 2009)
  - Certificate in Health Law; Saint Louis University Journal of Health Law & Policy, 2007-2009
- Saint Louis University School of Public Health (Master of Health Administration, 2009)
  - Paul R. Donnelly, PhD, Academic Achievement Award
- University of Missouri (B.S., *cum laude*, 2005)
  - Biological Sciences

## Bar Admissions

## Capabilities

- Academic Medical Centers
- Value-Based Innovation & Clinical Integration
- Health Care
- Health Care Technology
- Pharmacy

- Missouri, 2009

## Memberships

- American Health Law Association
- American Health Care Association
- Missouri Health Care Association
- Saint Louis Area Health Lawyers Association

## Recognition

- Recognized by *BTI Consulting Group* as a Client Service All-Star, Health Care, 2024
- Selected for inclusion in "40 Under 40" by *St. Louis Business Journal*, 2022
- Selected for inclusion in Missouri Lawyers Media 2022 Up & Coming Awards

# Publications

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February 12, 2026

**A New "Made in America" Push for Hospitals: CMS Seeks Input on Domestic Sourcing for PPE and Essential Medicines**

February 2025

**2025 Health Care Reimbursement Newsletter**

June 13, 2024

**BTI Client Service All-Stars 2024**

*Mentioned, BTI Consulting Group*

January 4, 2024

**Reimbursement End-of-Year Highlights**