

Erin L. Felix

SHAREHOLDER
she / her / hers

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Erin Felix is a seasoned counselor and litigator who learned the government contracts industry from the inside out. Erin managed complex contracts and subcontracts for a Tier 1 defense contractor for nearly 15 years prior to practicing law and draws upon her deep, hands-on business experience to provide practical solutions in all facets of government contracting. Clients value Erin's ability to 'speak their language' and her intimate understanding of their business priorities and challenges.

Erin assists companies who contract with U.S. federal, state, and local government entities with navigating the various procurement laws and regulations associated with selling to the government and receiving government funding. She advises traditional and nontraditional contractors and subcontractors on a wide array of acquisition issues, including agreement negotiations, data rights and intellectual property protection, supply chain and cyber security, certified cost and pricing data concerns, and compliance programs, with a focus on the commercial, emerging technology, and traditional aerospace and defense industries. Erin also regularly represents clients in protests, disputes, and other proceedings before the Government Accountability Office, Court of Federal Claims, and Boards of Contract Appeals.

Her experience spans multiple industries and contracting agencies, with particular focus on:

- Defense and Aerospace
- Emerging technologies, including artificial intelligence and robotic vehicles
- Information technology products and services
- Government procurement and advancement of commercial technologies

In addition to her government contracts practice, Erin advises clients regarding export compliance and trade compliance issues. Specifically, Erin focuses on matters related to the International Traffic in Arms Regulations ("ITAR"); Buy American Act, Trade Agreements Act, and other related statutes; and country of origin determinations and product marking requirements. Erin provides solutions for clients in a variety of contexts, including: M&A and investment due diligence; government and internal investigations, audits, and risk assessments; supply chain management issues; technology transfers; and compliance program design and implementation.

Capabilities

- Government Contracts
- International
- International Trade
- Export Controls, Economic Sanctions & Compliance
- Customs
- Space Technology

Education

- University of San Diego School of Law (J.D.)
- University of California-San Diego, Rady School of Management (M.B.A.)
- University of California San Diego (B.A.)

Bar Admissions

- California
- District of Columbia

Court Admissions

- U.S. Court of Federal Claims
- U.S. Court of Appeals for Veterans Claims

Recognition

- Selected as a 2019 BTI Client Service All-Star by BTI Consulting Group
- Selected for inclusion in Washington D.C. *Super Lawyers*, Rising Stars, Government Contracts, 2017-2021