

Erin E. Burns

SHAREHOLDER
she / her / hers

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Erin Burns is a skilled attorney who helps hospices, home health agencies, skilled nursing facilities and other health care providers navigate the ever-changing and complex regulatory landscape. From assisting clients with transactions and contracting, to compliance questions and fraud and abuse analyses, to government audits and enrollment, Erin's extensive experience allows her to guide post-acute care providers through a broad array of issues.

Erin has advised clients through all stages of Medicare and Medicaid audits, offering strategic counsel on eligibility denials and technical allegations to secure favorable outcomes as well as reduce future risk. She is also highly skilled in health care transactions, particularly mergers and acquisitions, ensuring post-acute care and other health care providers minimize risks while achieving their objectives and positioning them well in their respective markets.

Passionate about both clients and the patients they serve, Erin is dedicated to working collaboratively with clients to deliver tailored, efficient solutions that support clients' long-term success.

Education

- University of Wisconsin Law School (J.D., 2016)
- University of Wisconsin-Madison (B.A., 2011)
 - Legal Studies and Psychology

Bar Admissions

- Colorado
- Wisconsin

Court Admissions

- U.S. District Court, Western District of Wisconsin

Capabilities

- Health Care
- Health Care Compliance
- Home Health, Home Care & Hospice
- Senior Housing & Long Term Care
- Reimbursement Audits & Disputes
- Licensure, Enrollment & Certification
- Health Care Mergers & Acquisitions

Memberships

- Colorado Bar Association
- Denver Bar Association
- American Health Law Association (AHLA)
- State Bar of Wisconsin
- Dane County Bar Association (DCBA)

Recognition

- Named one of *Best Lawyers: Ones to Watch® in America* in Health Care Law, 2021-2026

Matters

- Through Medicare administrative appeal process, decreased hospice client's alleged \$8.6 million audit overpayment to just \$77,000.
- Provided regulatory assistance to a nationwide hospice provider during the successful sale of its business for more than \$500 million.
- Counseled multi-location provider through regulatory implications and requirements involved in corporate restructure.
- Assisted client with negotiating regulatory components (e.g., purchase agreement, management services agreement) and filings (e.g., Medicare, Medicaid, DEA) during acquisition of a home health agency.
- Advised providers on structure of arrangements to comply with federal and applicable state fraud and abuse laws, such as the Anti-Kickback Statute.

Publications

March 5, 2026

CMS Announces Temporary Nationwide DMEPOS Medical Supply Company Medicare Enrollment Moratorium

January 21, 2026

OIG Reels in the Employment Safe Harbor: Recent Advisory Opinion Signals Risks for Sign-On Bonuses in Home Care

November 11, 2025

Connecticut DSS Home Care Provider Registry: Employer Reporting Started October 1, 2025

October 30, 2023

Hospice Quality Certificate Program (HQCP)

Speaker, The National Hospice and Palliative Care Association Annual Conference

October 30, 2023

Hospice Compliance Certificate Program

Speaker, NHPCO Annual Leadership Conference

October 3, 2023

Discerning When Audits Trigger Internal Investigations

Speaker, 2023 NHPCO Annual Leadership Conference

October 13, 2022

Getting Upstream: Palliative Care Opportunities, Trends & Updates

Speaker, Hospice & Home Care Webinar Network