

Cullin B. Hughes

SHAREHOLDER

Kansas City, MO | 816.360.4121

chughes@polsinelli.com



Cullin Hughes focuses his practice on structuring, negotiating, and implementing complex health care transactions. As a member of the Firm's Health Care and Corporate and Transactional Practice Groups, he possesses deep knowledge of regulatory issues that can arise in health care transactions, and understands how those issues impact deal terms and implementation.

On the corporate side, Cullin is deeply experienced in handling all aspects of the life cycle of a transaction, including initial structuring of deal terms, drafting and negotiating letters of intent and definitive transaction documents, closing, and post-closing transitional matters.

On the health care regulatory side, Cullin handles a wide variety of matters arising in various phases of transactions, including structuring transactions to ensure compliance with fraud and abuse laws and other regulatory schemes; advising on the transition of licenses, permits, certifications, and accreditations; performing regulatory due diligence; and evaluating the impact of regulatory and compliance concerns on deal terms and post-closing operations.

This unique blend of skills allows Cullin to navigate virtually any issue that might arise in a health care transaction and to give pragmatic advice on the interplay between health care regulatory issues and corporate deal terms.

Cullin's health care transactional experience includes a variety of transaction types, including equity and asset acquisitions and divestitures, joint ventures, and strategic affiliations. His transactional work spans a wide array of different types of health care organizations, including:

- Hospitals and health systems (non-profit, faith-based, and for-profit)
- Home health agencies
- Hospices
- Ambulatory surgery centers
- Dialysis providers
- Infusion therapy providers

Capabilities

- Behavioral Health
- Health Care Compliance
- Corporate & Transactional
- Health Care Mergers & Acquisitions
- Health Care
- Hospitals & Health Systems
- Private Equity
- Private Equity - Mergers & Acquisitions
- Mergers, Acquisitions & Divestitures
- Home Health, Home Care & Hospice

- Rehabilitation hospitals
- Pharmacies
- Physician practices
- Dental practices

In addition, Cullin frequently advises health care organizations on variety of day-to-day business and regulatory matters. Cullin also works regularly with national and regional physician practice management organizations on regulatory and transactional matters, and is well-versed in structuring such arrangements to comply with corporate practice of medicine and fee-splitting prohibitions.

Education

- University of Kansas School of Law (J.D., 2009)
 - Order of the Coif
- University of Kansas (B.A., 2006)

Bar Admissions

- Missouri, 2009
- Kansas, 2010

Memberships

- American Bar Association
 - Health Law Section
- The Missouri Bar
- Kansas City Metropolitan Bar Association
- Greater Kansas City Society of Health Care Attorneys
- Kansas Bar Association
- Johnson County Bar Association
- American Health Law Association

Recognition

- Recognized as a Stellar Performance Lawyer by Thomson Reuters, 2026