

Cortney E. Mendenhall

SHAREHOLDER

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From a company's inception to its exit and everything in between, Cortney Mendenhall represents business clients through all aspects of their life cycle. As an attorney focused on the life sciences sector, Cortney has significant experience representing clients in the human health, animal health, and biosecurity industries. In that regard, she works closely with the other groups within the firm to provide fully integrated representation to her clients. Cortney has more than 15 years of experience representing companies in corporate finance, mergers and acquisitions, joint ventures, licensing, and other strategic transactions.

She often advises companies with respect to:

- Entity selection, formation and structuring
- Negotiation of shareholder and buy-sell agreements
- Negotiation and execution of initial and subsequent rounds of equity financing
- Negotiation of licensing agreements, technology transfer agreements, material transfer agreements, employment and consulting agreements, services agreements, clinical trial agreements, development agreements, joint venture agreements and other commercial agreements
- Structuring and negotiation of exit transactions

Cortney uses a pragmatic approach to representing clients by learning about their business, legal, and financial goals at the outset in order to specifically tailor her representation for each one.

Education

- University of Missouri (J.D., 2005)
 - Missouri Law Review, Note and Comment Editor
- University of Missouri (B.S., *summa cum laude*, 2001)

Bar Admissions

- Missouri, 2005

Capabilities

- Corporate & Transactional
- Mergers, Acquisitions & Divestitures
- Commercial Contracts & Transactions
- Life Sciences

Memberships

- The Missouri Bar
- Kansas City Metropolitan Bar Association
- Kansas City Volunteer Lawyers and Accountants for the Arts
- Susan G. Komen Race for the Cure
 - Steering Committee
- Kansas City MU Alumni Association
 - Board of Directors
- Association for Corporate Growth
- Women's Capital Connection
 - Executive Committee
- American Health Lawyers Association

Recognition

- University of Missouri School of Law Distinguished Recent Graduate Award, 2014
- Selected for inclusion in *Missouri & Kansas Super Lawyers*, Rising Stars, 2014-2019

Matters

- Represented a global human pharmaceutical company in multiple in-license, development and option to acquire transactions.
- Represented a specialty pharmaceutical company in its \$100 million sale to a publicly held company.
- Represented an animal health biopharmaceutical company in a series of successful private placements of its securities, totaling nearly \$30 million. Helped secure significant local income tax credits for investors with respect to such private placements.
- Led a team of attorneys that acted as specialty regulatory, intellectual property, and corporate counsel to an animal health biopharmaceutical company with respect to its initial public offering.
- Launched a partnership with an area life sciences company incubator and law school in order to provide corporate and intellectual property legal services to young life sciences companies on a pro bono basis, while providing "real world" transactional experience for law students.
- Represented a medical device company in its corporate restructuring.
- Represented a medical mobile application developer in the private placement of its securities.