

Chad C. Stout

CORPORATE MERGERS & ACQUISITIONS CHAIR

Kansas City, MO | 816.572.4479

cstout@polsinelli.com



Chad helps clients achieve successful outcomes in complex corporate transactions through creative, pragmatic and results-driven counsel. As Chair of Polsinelli's Corporate Mergers & Acquisitions Group, Chad focuses on resolving transactional issues with efficiency, precision and clarity, whether during negotiation sessions or in the fine points of drafting.

He structures, negotiates and closes a broad spectrum of transactions, including asset and equity acquisitions, mergers, joint ventures and other strategic business arrangements. Every transaction is approached with an eye toward both immediate results and long-term business alignment — helping clients get what they need now and where they want to go next.

Chad brings significant experience in:

- Drafting and negotiating complex purchase, merger and joint venture agreements
- Advising on business succession planning and corporate governance
- Counseling on corporate structure and a range of commercial contract matters

Chad works with clients across a wide range of industries, including:

- Health care
- Insurance
- Retail food
- Financial
- Information technology
- Professional services

Education

- University of Missouri-Kansas City School of Law (J.D., 2005)
- University of Missouri-Kansas City (B.A., 2001)

Bar Admissions

Capabilities

- Corporate & Transactional
- Mergers, Acquisitions & Divestitures
- Health Care Mergers & Acquisitions
- Insurance
- Public Company M&A, Going Private & Other Transactions
- Hospitals & Health Systems
- Post-Merger Integration

- Missouri, 2005

Memberships

- The Missouri Bar
 - Member, 2005-present
- Kansas City Metropolitan Bar Association
 - Member, 2005-present
- American Bar Association
 - Member, Business Law Section, 2005-present

Recognition

- USA Strategic M&A Deal of the Year, 2025
 - Represented HCA Healthcare as lead deal counsel in the acquisition Catholic Medical Center

Matters

- Represented an investment holding company in the sale of its commercial insurance and benefits subsidiaries in a management buy-out.
- Represented a large retail grocery chain in multiple acquisitions of retail grocery stores throughout the Midwest.
- Represented a tax-exempt hospital in the acquisition of a surgical hospital.
- Represented a health care software company in the sale of its operations to a strategic buyer resulting from an auction sales process and structured as a reverse triangular merger.
- Represented a buyer in a management buy-out of a nationally prominent photography processing company.
- Represented a national insurance company in the acquisition of a significant investment advisor firm.
- Represented a data analytics company in a business combination with a business supply chain company.
- Represented a leading provider of business and regional jet avionics repair solutions in the sale of 90% of the stock in the company to a manufacturer and distributor of products and services to certain niche segments of the aviation, defense, space, medical, telecommunications and electronics industries.
- Represented a full-service truck dealership network with more than 125 locations across the U.S. in its acquisition of substantially all the land and other assets of a truck dealership serving the Gulf Coast region.
- Represented a leading, national provider of behavioral health care services in the acquisition of a private equity-backed specialty provider of substance use disorder and primary mental health treatment services.
- Represented a national tax-exempt health system in:
 - The acquisition of a commercial health insurance company.
 - The purchase of a controlling interest in a Medicare Advantage Health Plan.
 - The acquisition of a minority position in a nationally prominent hospital revenue cycle organization.
- Represented a national tax-exempt health system in:
 - The acquisition of a health care software company.

- The sale of equity in a health maintenance organization and life, accident and health insurance company.
- The acquisition of a minority position in a physician revenue cycle organization.
- An affiliation transaction with a national tax-exempt health system.
- The acquisition of a regional health system with multiple hospital facilities.
- Represented a leading operator of health care facilities across the U.S. in:
 - The sale of 5 acute-care hospitals located in Georgia.
 - The acquisition of 11 emergency centers in the Houston area.
 - The acquisition of a non-profit hospital.
 - The acquisition of 9 emergency centers in Texas.
 - The acquisition of 6 urgent care clinics in Florida.
 - The acquisition of substantially all the assets of a 330-bed acute-care hospital located in Manchester, New Hampshire.
 - The acquisition of a 48-bed rehabilitation hospital located in San Antonio, Texas.
 - The acquisition of substantially all the assets of two free-standing emergency centers located in the Austin, Texas metropolitan area.
 - The sale of all the equity interests of its ambulatory surgery centers located in Georgia.
 - The acquisition of a physician owned hospital system.
 - The acquisition of 4 regional hospitals from a publicly traded health system.
 - The acquisition of a non-profit health system.