

Brandon C. Drea

ASSOCIATE

Phoenix, AZ | 602.650.2315
bdrea@polsinelli.com



Brandon Drea advises private equity funds and privately held companies on a broad range of corporate transactions and governance matters. His practice includes mergers and acquisitions, private equity transactions, debt and equity financings, corporate restructurings, entity formation and corporate governance.

Brandon represents clients in buy-side and sell-side acquisitions across a variety of industries, including financial services, health care, manufacturing, software and technology. He also advises clients on limited liability company governance, regularly drafting and negotiating operating agreements and helping structure joint ventures and other business arrangements to align governance and economic interests.

In addition to his corporate practice, Brandon regularly advises clients on various entertainment-related matters and helps structure and implement a wide variety of transactions within the entertainment industry. He has represented talent in the theatre, film and television industries, negotiating employment agreements for industry executives, publishing agreements for authors, shopping and option agreements for screenwriters, and non-theatrical distribution agreements for distributors. Brandon has worked with global talent and branding agencies that represent over \$950 million in contracts and have garnered numerous Academy Awards, Golden Globes, Emmy Awards, Screen Actors Guild Awards, Tony Awards and Grammy Awards.

Brandon is also active in the legal community, acting as a guest speaker and lecturer at Brown University, New York University, the Arizona State University Sandra Day O'Connor College of Law and the Pace University Elizabeth Haub School of Law.

Education

- Sandra Day O'Connor College of Law at Arizona State University (J.D., *cum laude*)
 - Arizona State Sports & Entertainment Law Journal, Editor-in-Chief
- Brown University (M.F.A.)
 - Distinguished Academic Performance
- Arizona State University (B.A., *magna cum laude*)

Capabilities

- Mergers, Acquisitions & Divestitures
- Corporate & Transactional
- Corporate Governance
- Sports & Entertainment

Bar Admissions

- Arizona

Memberships

- Scottsdale/Paradise Valley Family YMCA
 - Member, Board of Directors, 2023-present
- Sonoran Hills Homeowners Association
 - Member, Board of Directors, 2024-present

Recognition

- Named one of *Best Lawyers: Ones to Watch® in America* in:
 - Corporate Law, 2026
 - Mergers and Acquisitions Law, 2026
- Recipient of the Arizona Bar Association Future Practitioner Award, 2021
- Awarded the CALI Excellence for the Future Award: Secured Transactions; Evidence, 2021

Matters

- Represented a private equity firm in its acquisition of the assets of HVAC, plumbing and electrical companies.
- Represented Carlisle Companies Incorporated in its acquisition of MTL Holdings, LLC.
- Represented a hospital in connection with the acquisition of dozens of health care facilities, including ambulatory surgical centers, urgent care facilities and physician practices.
- Recapitalized a real estate investment company in a \$150 million financing transaction.
- Represented busybusy, Inc. in its sale to ToolWatch, LLC, a portfolio company of Riverside Advisors.
- Represented Quten Research Institute, LLC in its sale to Sanofi, SA (NASDAQ: SNY).
- Represented a wealth management company in the sale of equity to Cetera Financial Group.
- Represented various closely held professional services groups in negotiating operating agreements and other governance matters.

Publications

October 2023

Memories and the Arizona Rules of Evidence

Co-Author, Arizona Attorney Magazine

2020

Joint Ownership of Intellectual Property: The Land of Unintended Consequences

Primerus

2020

**The Current Antitrust Dispute Between the Writers Guild of American and
Hollywood Talent Agencies: A Modern Retelling of a Favorite Hollywood Classic**

Arizona Sports & Entertainment Law Journal