

Barbara Trachtenberg

SHAREHOLDER

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Barbara Trachtenberg is a highly regarded advisor to real estate investors, focusing on providing pragmatic, business-focused solutions across all aspects of real estate transactions.

With a diverse client base that includes developers, institutional investors, REITs, pension funds and investment advisors, Barbara has extensive experience supporting those who invest across a wide range of asset classes, particularly in joint venture transactions.

Barbara's experience spans representing both buyers and sellers in high-value deals involving CBD office towers, hotels, medical offices, multifamily and student housing, mixed-use developments, grocery-anchored retail, data centers and life sciences properties. She also works with institutional investors and developer partners on joint venture acquisitions, development and financing deals. Barbara is skilled in structuring transactions for long-term holds, including ground lease and similar arrangements. Additionally, she represents borrowers and institutional lenders in primary, secondary and mezzanine lending across all asset types and handles leasing transactions for office, data center, retail, industrial and laboratory spaces.

Education

- Boston College Law School (J.D., *cum laude*, 1998)
 - Editor in Chief, Boston College Uniform Commercial Code Reporter-Digest, Lyne, Woodworth & Evarts award for outstanding editorial work on publications
- Molloy College (B.A., *cum laude*, 1995)

Bar Admissions

- Massachusetts
- New York

Memberships

- American College of Real Estate Lawyers, Fellow

Capabilities

- Real Estate
- Real Estate Investment Trusts (REITs)
- Real Estate Transactions
- Joint Ventures & Strategic Alliances
- Data Center & Infrastructure

- CREW Boston, Former President
- ICSC
- NAIOP

Recognition

- Named to *Lawdragon 500* Leading Global Real Estate Lawyers, 2025
- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2013-2026
- Recognized by *The Legal 500 United States* for:
 - Leading Lawyer, Real Estate, 2021-2024
 - Recommended, Real Estate, 2020
- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Real Estate, Massachusetts, 2012, 2020-2025
- Named in *Law.com's* New England Legal Awards as a finalist in the Partner of the Year category, 2024
- Named a Connect CRE Lawyers in Real Estate Award winner, 2024-2025
- Recognized as a *GlobeSt. Real Estate* Forum's Women of Influence in the CRE Legal Counsel category, 2021
- Awarded the Professional Service Award by CREW Boston
- Named to Massachusetts Lawyers Weekly list of Top Women of Law, 2016
- Named one of the most powerful women in Boston Real Estate by Bisnow, 2014
- Named to CREW Network's "20 under 40" list, 2010
- One of only four lawyers named by the *Boston Business Journal* to its "40 under 40" list, 2007