

Andrew J. Voss

HEALTH CARE MERGERS & ACQUISITIONS CO-CHAIR | HOME HEALTH, HOME CARE & HOSPICE CHAIR

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Andy Voss is a health care corporate attorney with extensive experience in complex transactions within a wide-range of health care industry subsectors. His national practice focuses on business formations, mergers and acquisitions, divestitures, joint ventures, commercial transactions, transaction disputes, outside counsel representation and related health care regulatory matters. Andy's corporate and health care expertise, along with his background as a licensed physical therapist, allow him to provide practical solutions and innovative advice to assist clients in achieving their ultimate business goals. His organization, responsiveness and team-oriented approach are the cornerstones to navigating clients through the ever-changing health care landscape and ensuring they are well informed and prepared throughout the transaction process.

In addition to his day-to-day practice, Andy serves as the Firm's Health Care Mergers & Acquisitions Co-Chair and the Home Health, Home Care & Hospice Chair.

Andy represents private equity firms, strategic providers and nonprofit institutions in the following health care industries:

- Ambulatory Surgery Centers
- Behavioral
- Dental
- Health Care Information Technology
- Home Health & Home Care
- Hospice
- Hospitals & Health Systems
- Long Term Care
- Physical Therapy
- Physician Practice Management
- Urgent Care

Education

- Saint Louis University School of Law (J.D., 2008)
- Saint Louis University (M.A., 2002)
- Saint Louis University (B.S., 2000)

Capabilities

- Behavioral Health
- Corporate & Transactional
- Distressed Health Care
- Health Care Mergers & Acquisitions
- Health Care
- Home Health, Home Care & Hospice
- Senior Housing & Long Term Care
- Private Equity - Mergers & Acquisitions
- Public Company M&A, Going Private & Other Transactions
- Mergers, Acquisitions & Divestitures

Bar Admissions

- Missouri, 2008
- Illinois, 2008

Memberships

- American Health Lawyers Association

Recognition

- Selected for inclusion in *Missouri & Kansas Super Lawyers Rising Stars*, Health Care, 2014 - 2018
- Adjunct Professor at the Center for Health Law Studies, St. Louis University School of Law, Health Care Transactional Practice
- Selected for inclusion in *Best Lawyers in America*® for:
 - Health Care Law, 2021-2024
 - Corporate Law, 2023-2024
 - Mergers and Acquisitions Law, 2023-2024

Matters

Health Care

- Negotiated numerous joint ventures between both private and public health care companies
- Negotiated numerous professional service contracts, affiliation agreements, clinical management agreements, managed care agreements, medical office leases, physician employment agreements, preferred provider agreements, and other miscellaneous health care contracts
- Represented numerous health care entities on a variety of health care compliance and regulatory issues, including Stark law and the Anti-kickback statute
- Successfully appealed ZPIC audits for hospice and therapy providers
- Lead associate in representation of a nonprofit corporation in connection with the purchase of the assets of several tissue banks and the national distribution of tissues recovered from human and cadaveric donors
- Lead associate in the defense of a public health care company against fraud and abuse claims made by the Office of the Inspector General
- Performed a legal review and audit of therapy charts for a private company owning a chain of skilled nursing facilities

Mergers and Acquisitions

- Representation of a public health care company with a \$1.3 billion enterprise value in connection with its merger with and into another public health care company
- Representation of a public health care company in connection with the equity exchange of an independent rehabilitation facility and a long term acute care hospital
- \$75 Million sale of a health care data mining company to a private equity firm
- Acquisition of a critical access hospital and related rural health clinics

- Representation of a St. Louis hospital in the acquisition of a competing hospital
- Several acquisitions by a Berkshire Hathaway company of manufacturing and technology companies
- Representation of several private cellular tower companies in connection with the \$88 million sale of substantially all of their assets to a public communication company
- Representation of a privately held company in the \$43 million acquisition of two private communication companies
- Assisted in representation of a public manufacturing company in its merger with and into another public manufacturing company (\$340 million enterprise value)
- Assisted in representation of a public manufacturing company in its merger with and into a private equity firm (\$448 million enterprise value)

Commercial Contracts/General Corporate

- Negotiated and drafted sales and supply agreements for a Fortune 100 health care company
- Negotiated and drafted license agreements, distribution and representation agreements, service agreements, supply agreements, confidentiality agreements, consulting agreements and independent contractor agreements
- Negotiated and drafted operating agreements, shareholders' agreements and other corporate documents
- Served as general corporate counsel to various clients in connection with day-to-day operations, corporate infrastructure, reorganization and corporate compliance