

# Andrea L. Clay

OFFICE MANAGING PARTNER

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Andrea Clay's practice focuses on real estate lending. Andrea has closed in excess of 1,000 loans across the country spanning all loan product types, including construction, permanent, securitized, syndicated and mezzanine lending. Andrea has experience financing all asset types, including hotels, multifamily units, condominium units, retail centers, office and industrial buildings, storage properties, data centers and mobile home parks. Andrea understands the competitive nature of a client's business and makes it her priority to close transactions efficiently and cost effectively to create a competitive advantage for the client.

## Education

- University of Southern California Gould School of Law (J.D., 1993)
- University of Southern California (MBA, 1993)
- University of California, Los Angeles (B.A., 1988)
  - Economics

## Bar Admissions

- California, 1993

## Memberships

- American Bar Association
- Bar Association of San Francisco
- State Bar of California

## Recognition

- Selected for inclusion in *Best Lawyers in America*® for Real Estate Law, 2021, 2023-2026
- Selected for inclusion in Northern California *Super Lawyers* for Real Estate 2007, 2012-2018
- Selected for inclusion in Real Estate Forum's "Women of Influence", 2008
- Selected for inclusion in *Daily Journal* "Top 20 Under 40", 2006

## Capabilities

- Real Estate Finance

- Law Clerk for the Honorable Thomas B. Donovan, Bankruptcy Court Ninth Circuit

## Matters

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- Represented a mortgage lender in connection with construction of a downtown high-rise commercial condominium consisting of an office condominium on the lower floors and hotel condominium on the upper floors. The \$170,000,000 total construction costs were funded by the client's senior mortgage loan, a mezzanine loan funded by the EB-5 immigration program, and borrower equity
- Represented a mezzanine lender in connection with construction of a 423 residential condominium high-rise in Hawaii
- Represent several leading originators of commercial mortgage backed securities