

# Amy Kiefer Hansen

OFFICE MANAGING PARTNER

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Amy Kiefer Hansen's diverse practice includes representing real estate developers, REITs and real estate private equity firms on both transactional and development matters across the United States. Amy represents ski resorts across the United States on both development and transactional matters. She routinely works with master developers of large-scale master-planned developments, high-density mixed-use urban projects and transit-oriented developments.

As part of her resort and development practice, Amy has become a go-to resource for condominium-related matters. Amy also represents REITs and real estate private equity firms on acquisitions and equity investments into office, industrial, residential and rail projects. Clients rely on Amy's practical, business-minded advice and counsel and her creative thinking on structuring both deals and governance structures.

## Education

- University of Kansas School of Law (J.D., 1998)
  - Kansas Journal of Law and Public Policy
- University of Missouri-Columbia (B.A., 1995)

## Bar Admissions

- Colorado
- Kansas
- Missouri

## Memberships

- Rose Community Foundation
  - Grantmaking Committee, 2022 – present
- Downtown Denver Partnership
  - Policy Committee, 2021-present
  - Denver Civic Ventures Board of Directors, 2013-present
  - Management Group Board of Directors, 2015-present
  - Housing Council Chair, 2017-2020

## Capabilities

- Real Estate Development
- Real Estate
- Real Estate Transactions
- Real Estate Investment Trusts (REITs)
- Residential & Multifamily
- Resort & Hospitality
- Retail
- Opportunity Zones
- Environmental
- Construction
- Health Care Real Estate
- Office
- Government Incentives
- Zoning & Land Use
- Family Office

- Chair, Amendment 64 Implementation Task Force, 2013
- Rocky Mountain West Urban Leadership Symposium Steering Committee, 2013-2014
- Volunteer of the Year, 2014
- Urban Land Institute
  - Board Member of the Colorado Office & Industrial Product Council, 2019-present
- Fax Partnership
  - Board Member, 2019-2021
- Commercial Real Estate Women (CREW) Denver, 2007-present
  - President, 2014
  - Women of Influence Committee
    - Co-Chair, 2010-2011
  - Director of Programs, 2012
  - CREW Network Delegate, 2013-2014
- Denver's Next Stage Funding & Governance Committee
  - Mayoral Appointee, 2016-2018
- Urban Peak
  - Board of Directors, 2011-2014
- Community Alternatives, Inc.
  - Board of Directors, 2006-2009
  - President, 2007-2009

## Recognition

- Recognized as a Stellar Performance Lawyer by Thomson Reuters, 2026
- Selected for Inclusion in *ColoradoBiz's* Colorado 500 List, 2025-2026
- Named a 2023 Connect CRE Women in Real Estate Award winner
- Named a Connect CRE Lawyers in Real Estate Award winner, 2021, 2025
- Named to *5280 Magazine's* "Denver's Top Lawyers" list for Real Estate Law, 2021, 2023-2026
- Ranked in *Chambers USA: America's Leading Lawyers for Business*, Real Estate, Colorado, 2017-2025
- Selected for inclusion in *Best Lawyers in America*® for:
  - Construction Law, 2022-2026
  - Real Estate Law, 2021-2026
- Selected for inclusion in Colorado Super Lawyers, 2013-present
  - Top 50: Women Colorado Super Lawyers, 2022-2023
- Selected for inclusion in Colorado Super Lawyers, Rising Stars, 2009-2012
- Selected by *Law Week Colorado*: Top Women Lawyers, 2020
- Selected by *Bisnow* for its Denver Power Women, 2019
- Legacy Denver, Participant, 2010-2012
- 50 for Colorado, 2009 Class
- Selected by *Denver Business Journal* for its 40 Under 40, 2007

## Matters

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- Advised real estate investment trusts on acquisition and disposition of office and industrial properties across the United States

- Advised private equity client on acquisitions of short-line railroads in the United States and Canada
- Represented the master developer of a 40-acre mixed-use transit-oriented development in Denver, Colorado, with respect to all development and transactional matters, including drafting covenants and use restrictions, formation of a parking authority, sales of development sites for multiple office buildings, residential projects and a hotel, and condominiumization of an apartment building to bifurcate ownership of the first-floor retail
- Represented a resort owner with respect to its real estate development projects in the Western United States, which have included a golf course community, two hotel/condominium projects, a luxury branded residence project, a condominiumized parking structure, six residential condominium projects, three base village redevelopment projects and multiple employee housing projects
- Advised a client in connection with the development of a downtown Denver city block with two office towers with penthouse condominiums
- Represented client with respect to acquisition of two and a half city blocks in RiNo Neighborhood of Denver, including both fee parcels and ground lease parcels, and development of the same to include a mix of condominiums, townhomes, affordable housing, restaurants, retail and an urban farm
- Represented the master developer of a 5,000 acre Douglas County, Colorado master-planned community, including work related to homeowners association documents, sales of finished lots to homebuilders and sales of larger development parcels for commercial and health care developments
- Advised master developers with respect to special district bond offerings to fund infrastructure, totaling nearly \$1 billion
- Represented purchaser of multiple ground-leased pad sites in multiple states, which were part of 1031 exchange
- Represented purchaser of portfolio of 21 medical office buildings in nine states
- Advised national owner of medical office building portfolio with regard to leasing activities
- Represented purchaser of an 11 multifamily property portfolio
- Represented developer of private non-equity recreation club, including preparation of club bylaws, rules and regulations and amenities lease
- Represented multiple banks with respect to ongoing CCIOA and development related issues for REO portfolios
- Represented owners of office and industrial buildings in connection with condominium conversions

## Publications

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June 11, 2025

**Q&A with Amy Hansen, Real Estate Attorney and Shareholder at Polsinelli**

*Featured in Mile High CRE*

June 10, 2025

**Mile-High Momentum: How Denver Is Reinventing Its Downtown**

*Quoted, Urban Land*

July 2017

**Colorado Supreme Court Repairs Defect in Construction Litigation Law**

*Featured in Colorado Real Estate Journal*

June 5, 2017

**Colorado Supreme Court Decision Issues Landmark Ruling on Construction Defects Issue**

May 2016

**Appeals Court Takes One Step Forward and One Step Back on Construction Defects**

*Colorado Real Estate Journal; Multifamily Properties Quarterly*