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Polsinelli Expands Health Care Litigation and Payor Disputes Capabilities with David Greenberg in D.C.

(Oct. 27, 2026) Polsinelli is pleased to announce that David S. Greenberg has joined the firm's Washington, D.C. office as a shareholder in its **Health Care Litigation Practice**. Greenberg represents health care providers nationwide in reimbursement and managed care disputes with commercial insurers, Medicare Advantage plans, Medicaid managed care plans, TRICARE and other governmental payors.

His arrival continues the expansion of Polsinelli's national health care litigation bench following the addition of Adam G. Wentland in Los Angeles, while further strengthening the firm's **Managed Care & Payor Disputes** and APA capabilities.

"David has a sophisticated understanding of how reimbursement, contracting and regulatory issues intersect when provider-payor relationships become contentious," said Sherri T. Alexander, Chair of Polsinelli's Health Care Litigation Practice. "His ability to counsel clients on these issues and then advocate for them through audits, investigations and litigation is a strong complement to our Health Care Litigation team and managed care and payor disputes capabilities."

Greenberg counsels providers in managed care negotiations and contracting and represents them in payment disputes, audits, payor investigations and litigation. His experience spans disputes involving health insurers, third-party administrators, Federal Employees Health Benefits plans, Medicare Advantage plans, Medicaid managed care plans, TRICARE and state and local government health plans. He works with clients across the health care industry, including hospital systems, physician practice management companies, laboratories, dialysis providers, home health and hospice companies, ambulatory surgery centers, pharmacies and pharmaceutical companies.

Greenberg also advises clients on regulatory and compliance matters involving the Affordable Care Act, Anti-Kickback Statute, No Surprises Act, Stark Law, state licensure and participation in Medicare, Medicaid and other government health care programs. He conducts internal investigations and represents health care companies in federal and state audits, enforcement actions and False Claims Act investigations and litigation.

"I was drawn to Polsinelli because of the strength and breadth of its unparalleled platform representing health care providers nationwide," said Greenberg. "The firm's deep industry experience and collaborative approach create an exceptional opportunity to help clients navigate increasingly complex reimbursement, managed care and regulatory challenges while continuing to deliver the high level of service they expect."

A frequent author on health care compliance and reimbursement, Greenberg is also the lead editor of the Practising Law Institute treatise *Health Care Litigation and Risk Management Answer Book* and is a contributing author to the Bloomberg Law treatise: *Health Care Fraud and Abuse: Practical Perspectives*.

Earlier in his career, David handled antitrust and health care litigation involving insurers, pharmaceutical companies and pharmacy benefit managers.

Greenberg earned his J.D. from the University of Maryland School of Law and his B.A., with honors, from Colgate University.

Polsinelli's Health Care Litigation attorneys represent health care organizations in complex disputes and government investigations across litigation, arbitration, administrative proceedings, audits and investigations. The team works alongside the firm's broader Health Care Department to help clients address reimbursement, regulatory and enforcement matters affecting their businesses.

About Polsinelli

Polsinelli is an Am Law 100 firm with more than 1,200 attorneys in over 25 offices nationwide. Recognized as one of the top firms for excellent client service and client relationships, Polsinelli is committed to meeting our clients' expectations of what a law firm should be. Our attorneys provide value through practical legal counsel infused with business insight, offering comprehensive corporate, transactional, litigation and regulatory services with a focus on health care, real estate, finance, technology, private equity and life sciences. Polsinelli PC, Polsinelli LLP in California, Polsinelli PC (Inc) in Florida.