

Polsinelli Expands Real Estate Practice with Addition of Arteen Mnayan as Head of California Land Use

(Feb. 13, 2026) Polsinelli is pleased to announce that Arteen Mnayan has joined the firm's Los Angeles office as Head of California Land Use Practice, further strengthening the firm's West Coast real estate and development capabilities and expanding its ability to guide complex, high-profile projects across the region. The firm added more than a dozen real estate shareholders from coast to coast in the past 12 months.

Mnayan advises developers, investors and lenders on **land use** entitlement and regulatory strategy for real estate and infrastructure projects throughout California. His practice focuses on navigating state and local approval processes, environmental review, political dynamics and compliance issues that directly impact project feasibility, timing and risk.

"California continues to present some of the most complex land use and entitlement challenges in the country," said Kraig Kohring, Chair of Polsinelli's Finance, Investment Strategies and Real Estate Department. "Arteen's deep experience with large-scale, politically sensitive projects and his understanding of California's regulatory landscape make him a tremendous asset to our clients and our fast-expanding real estate practice."

"Polsinelli has built a national real estate powerhouse that is exceptionally well positioned to support complex development and infrastructure projects," said Mnayan. "I look forward to expanding the firm's West Coast real estate capabilities and partnering with clients to deliver practical, strategic results."

Mnayan has extensive experience securing entitlements for a wide range of development projects, including residential, commercial, mixed-use, industrial, hospitality, educational and medical uses. He regularly drafts and negotiates development agreements and advises clients on matters involving CEQA, the Subdivision Map Act, the Ellis Act and California's State Density Bonus law. He also counsels institutional lenders on entitlement risk associated with construction, acquisition and refinancing loans secured by real property.

Active in California's policy and planning community, Mnayan is involved with organizations including the Central City Association of Los Angeles, the Los Angeles Business Council and the Valley Industry and Commerce Association. In 2022, he was appointed to the Court Reporters Board of California by the President pro tempore of the California State Senate.

Mnayan earned his J.D. from Loyola Law School, Los Angeles, and his B.A., *cum laude*, from the University of Southern California.

Polsinelli's nationally recognized **Real Estate Practice** handles all aspects of real estate deals – from acquisition through development, construction, debt and equity financing, leasing and disposition. With decades of experience and a broad array of knowledge in all aspects of the real estate industry, attorneys in the Real Estate Practice recognize both the opportunities and challenges that real estate matters present to clients. The group has been involved in office, industrial, student housing, retail, mixed-use,

resort and hospitality, data centers, multifamily and single-family residential transactions in virtually every state in the country.

About Polsinelli

Polsinelli is an Am Law 100 firm with more than 1,200 attorneys in over 25 offices nationwide. Recognized as one of the top firms for excellent client service and client relationships, Polsinelli is committed to meeting our clients' expectations of what a law firm should be. Our attorneys provide value through practical legal counsel infused with business insight, offering comprehensive corporate, transactional, litigation and regulatory services with a focus on health care, real estate, finance, technology, private equity and life sciences. Polsinelli PC, Polsinelli LLP in California, Polsinelli PC (Inc) in Florida.