

Polsinelli Expands Real Estate Practice in the Northeast with New Shareholder Barbara Trachtenberg

(Feb. 19, 2025) Polsinelli is pleased to welcome Barbara A. Trachtenberg to the firm's Boston office as a shareholder in the [Real Estate Practice](#). With more than 20 years of experience, Trachtenberg provides practical, business-oriented solutions in all aspects of real estate transactions and focuses on representing real estate investors in acquisitions, sales, financings, joint ventures, leases, asset management and development. Trachtenberg's arrival highlights the continued expansion of the firm's Real Estate Practice with six shareholders joining the group over the last 12 months, most recently with the additions of [Marcy Hart](#), [Gary Clarke](#) and [Cameron Weil](#).

"Barbara's impressive background and deep experience in the real estate industry and her proven ability to navigate complex investments for her clients make her a valuable asset to our team," said Eric Greenfield, Real Estate Industry Chair. "Her track record in high-value acquisitions, joint ventures and financings will further strengthen our nationwide practice, and we are excited to continue our team's expansion in the Northeast."

Joining Polsinelli from one of the largest global law firms where she previously served as co-vice chair of U.S. Real Estate, Trachtenberg is a trusted advisor to real estate investors and represents an expansive portfolio of clients including developers, institutional investors, REITS, pension funds and investment advisors who invest in diverse asset classes. She has experience in all asset classes, including data centers, offices, hospitality and leisure, multifamily, student housing, self-storage, mixed-use, retail, and life science assets. Trachtenberg also has significant experience advising institutional investors and developers on joint ventures, acquisitions, development and financing.

"I am thrilled to be joining the deep and broad team of real estate attorneys at Polsinelli and to continue our expansion in the Northeast," said Trachtenberg. "I look forward to continuing to provide valuable, business-oriented advice and thought-leadership to the real estate industry."

Trachtenberg earned her J.D., *cum laude*, from Boston College Law School and her B.A., *cum laude*, from Molloy College, is a fellow in the American College of Real Estate Lawyers and is ranked Band 1 in the 2024 Chambers USA Guide for Massachusetts.

Polsinelli's nationally recognized Real Estate Practice handles all aspects of real estate deals – from acquisition through development, construction, debt and equity financing, leasing and disposition. With decades of experience and a broad array of knowledge in all aspects of the real estate industry, attorneys in the Real Estate Practice recognize both the opportunities and challenges that real estate matters present to clients. The group has been involved in office, industrial, student housing, retail, mixed-use, resort and hospitality, data centers, multifamily and single-family residential transactions in virtually every state in the country.

About Polsinelli

Polsinelli is an Am Law 100 firm with more than 1,000 attorneys in over 20 offices nationwide. Recognized as one of the top firms for excellent client service and client relationships, Polsinelli is

committed to meeting our clients' expectations of what a law firm should be. Our attorneys provide value through practical legal counsel infused with business insight, offering comprehensive corporate, transactional, litigation and regulatory services with a focus on health care, real estate, finance, technology, private equity and life sciences. Polsinelli PC, Polsinelli LLP in California, Polsinelli PC (Inc) in Florida.

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