

Polsinelli Health Care Practice Continues to Expand with Seasoned Litigator Richard Rose

(Dec. 16, 2024) Polsinelli has further expanded its Health Care Litigation Practice Group and Managed Care & Payor Disputes team with the addition of Shareholder Richard C. Rose. Rose's arrival culminates a strong year of growth in the firm's Healthcare Litigation practice, following the addition of health care litigators [Kevin T. Elkins](#) and [Zachary Rothenberg](#) as well as a [Charleston payor disputes team](#) earlier this year. Rose is based in Chattanooga and will work closely with the Nashville office.

Concentrating his practice on representing hospitals and other health care providers in managed care and payor disputes, Rose advises on health care reimbursement disputes, underpayments, recoupments, denials of coverage, out-of-network claims, emergency claims, inpatient and outpatient denials, general medical necessity denials, leased networks, laws and policies impacting provider reimbursement and health plan litigation involving commercial, federal and state payors and managed care organizations (MCOs). He implements all forms of resolution for these disputes, including negotiation, mediation, arbitration and litigation.

"I am thrilled for Richard to join us and provide additional leadership to support the continued growth of our Managed Care and Payor Dispute team in response to increasing client demand," said Sherri Alexander, Chair of Polsinelli's Health Care Litigation Practice. "Richard's extensive managed care and health care trial experience will be very valuable to our provider clients. With his arrival and our other recent hires, we now have one of the largest, if not the largest, managed care and payor disputes team in the country."

"I am grateful for the opportunity to join not only a highly talented team of managed care lawyers, but also close friends with whom I have worked over the years," said Rose. "I look forward to serving our managed care clients in and out of the courtroom and helping them navigate the ever-changing landscape of challenges they face."

Rose also has significant experience defending clients in *qui tam* actions, administrative litigation and physician disputes both in and out of court. He earned his J.D. from the University of Tennessee College of Law, and his B.A., *cum laude*, from the University of Georgia.

Polsinelli's Health Care Litigation Practice Group combines in-depth knowledge of the evolving health care industry with clients' business needs to devise practical litigation strategies. The group's attorneys advise clients in managing risk and resolving complex disputes. When litigation is necessary, they collaborate with clients to effectively and efficiently protect their interests. Polsinelli attorneys are experienced in litigating government investigations and health care disputes in different forums, including lawsuits, arbitrations, administrative hearings, audits and investigations.

The firm's Managed Care and Payor Disputes team provides strategic, operational and litigation support to health care providers in all aspects of managed care and payor disputes. Attorneys on this team represent the full range of health care providers, including for-profit and non-profit hospitals and health systems, hospital-based ancillary providers, air ambulance companies, behavioral health companies, as well as laboratories, pharmacies and medical device companies.

About Polsinelli

Polsinelli is an Am Law 100 firm with more than 1,000 attorneys in over 20 offices nationwide. Recognized as one of the top firms for excellent client service and client relationships, Polsinelli is committed to meeting our clients' expectations of what a law firm should be. Our attorneys provide value through practical legal counsel infused with business insight, offering comprehensive corporate, transactional, litigation and regulatory services with a focus on health care, real estate, finance, technology, private equity and life sciences. Polsinelli PC, Polsinelli LLP in California, Polsinelli PC (Inc) in Florida.