

Polsinelli Grows Real Estate Practice in New York with New Shareholder

(June 10, 2024) Am Law 100 firm Polsinelli has further expanded its [Real Estate Practice](#) and its New York office with the addition of Vasiliki Yiannoulis-Riva as a shareholder. In the past year, the New York office has welcomed five shareholders, spanning private equity, intellectual property, franchising and health care practices. Most recently, the firm added two [patent prosecution shareholders](#) in the city.

Yiannoulis-Riva is an experienced real estate attorney, focusing her practice on diverse real estate transactions and representing companies, family offices, joint ventures, funds and other investors in a variety of commercial real estate matters.

“Vasi is an excellent addition to our nationwide real estate group, and we are excited to have her join our team,” said Amy Kiefer Hansen, Chair of Polsinelli’s Real Estate Practice. “She has deep experience across the entire spectrum of real estate transactions and her ability to help clients navigate the current market environment and consider their business objectives will make her a great asset to them.”

“We are thrilled to welcome Vasi to our New York office, which continues to be a major growth hub for the firm,” said Gabriel Yomi Dabiri, New York Office Managing Partner. “Attracting attorneys of Vasi’s caliber goes a long way to satisfying the strong demand we continue to see for our services here in New York. We could not be more pleased to add her to the team.”

Yiannoulis-Riva added: “I am beyond excited to join Polsinelli, which has a top-tier real estate practice and a deep bench across a variety of different disciplines within real estate. I was searching for a firm with the right kind of platform to better service clients, and I certainly feel that I have found such a platform in Polsinelli.”

Vasiliki Yiannoulis-Riva received her B.A. cum laude from Harvard University before completing her J.D. at Georgetown University Law Center. She efficiently handles acquisition and sale transactions across various jurisdictions, guiding clients through the entire deal lifecycle. Yiannoulis-Riva is particularly adept at explaining U.S. real estate intricacies to foreign investors and supports corporate colleagues in M&A transactions. She advises clients on everyday real estate matters and has a strong track record in negotiating financing transactions. She also negotiates leases, including office, retail, shopping center, hospitality, and warehouse leases, for property owners and tenants, emphasizing long-term relationships and efficient agreements.

Polsinelli’s real estate experience cuts across all segments of the industry and includes collaborating with clients throughout every step of a real estate transaction. The firm’s attorneys have been involved in office, industrial, student housing, retail, mixed-use, resort and hospitality, multifamily and single-family residential transactions in virtually every state in the country. Polsinelli also has teams focusing on sub-markets such as health care and renewable energy. Recent accolades include: a national Tier 1 ranking in Real Estate Law by 2024 “Best Law Firms” by Best Lawyers; being ranked and recognized by Chambers USA and in Real Estate by Legal 500. Polsinelli real estate attorneys handle all aspects of a real estate deal – from acquisition through development, debt and equity financing, leasing and

disposition. Every year, the firm's real estate attorneys close billions of dollars' worth of real estate transactions with industry leaders.

About Polsinelli

Polsinelli is an Am Law 100 firm with more than 1,000 attorneys in over 20 offices nationwide. Recognized as one of the top firms for excellent client service and client relationships, Polsinelli is committed to meeting our clients' expectations of what a law firm should be. Our attorneys provide value through practical legal counsel infused with business insight, offering comprehensive corporate, transactional, litigation and regulatory services with a focus on health care, real estate, finance, technology, private equity and life sciences. Polsinelli PC, Polsinelli LLP in California, Polsinelli PC (Inc) in Florida.